



**2018-2019  
BID BOARD of DIRECTORS MEETING AGENDA**

Date: January 17, 2019  
Location: HB Art Center  
538 Main Street  
Huntington Beach, CA 92648

Day: Thursday  
Time: 9:00 AM

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| <b>1. Call to Order</b>  |
| <b>2. 2017-18 Board of Director's Roll Call</b><br>Board Members: Dave Shenkman, Moe Kanoudi, Murat "Coach" Koc, Brett Barnes, Mike Williams, Lizzie Raudenbush, Kate Leigh, Michelle Vespe, and Danny Othman.<br>Past President: Matt Peterson<br>HBDBID Staff: Marianne Tonjes, Darci Henderson  |
| <b>3. Public Comments</b><br><i>This is the time of the meeting for the Board of Directors to receive comments from the public regarding items of interest or agenda items. Pursuant to the Brown (Open Meetings) Act, the Board of Directors may not enter into discussion regarding items not on the agenda. Each speaker is allowed three minutes, and time may not be donated to another speaker.</i>  |
| <b>4. Approve Minutes</b><br>a. <b>Recommendation:</b> Adopt the Minutes of the December 13, 2018, Board Meeting. Attachment 4a.   |
| <b>5. Treasurer Report – Financials</b><br>a. Information: Treasurer Kate Leigh will report on the current financial information provided by the CPA. Attachment 5.<br><br><b>Recommendation:</b> Approve the October and November financial reports for the HBDBID and Surf City Nights CPA.  |
| <b>6. President Report</b><br>a. Information: Dave Shenkman will provide a report.<br><br>b. Information: Board member Lizzie Raudenbush submitted her resignation. The bylaws state that a vacancy in the office of a Director shall be filled by the President only after review of the application by the board of directors and with the approval of a majority of the Board of Directors.<br><br><b>Recommendation:</b> Approve appointing Susie Worthy as HBDBID Board Member as a replacement for Board Member Lizzie Raudenbush. |



- c. Information: Dave Shenkman will discuss the By Laws.
- d. Dave Shenkman will announce the Surf City Nights task force members.

**Committee Reports:**

**7. Budget and Finance**

- a. Information: Chairperson Kate Leigh will report on information discussed at the committee meeting.

**Staff Reports:**

**8. BID Manager-Contractor**

- a. Information: Marianne Tonjes will report on BID activities.

**9. Events Coordinator**

- a. Information: Darci Henderson will report on Surf City Nights.

**Other:**

**10. Security Contract RFP**

- a. Information: At the last Board of Director's meeting the Board approved going to bid for security services. EES Security is currently providing the security services for the HBDBID. The process will be open for approximately three weeks. Attachment 10a.

**Recommendation:** Approve the RFP for HBDBID Security Services.

**11. Storage Garage**

- a. Information: The contract with Robert Koury is up March 1, 2019 for our storage garage at 209 Acacia, Huntington Beach. The price is the same as last year, \$4,000/year. Attachment 11a.

**Recommendation:** Approve the annual lease payment to Koury properties for garage rental at \$4,000 from March 1, 2019-February 29, 2020.

**12. IDA Membership**

- a. Information: The annual dues to become a member again with the International Downtown Association is \$940. There are online resources and training available to members.

**Recommendation:** Approve annual membership with the International Downtown Association at a cost not to exceed \$940.00.

**13. National Main Street Center Membership**



- a. Information: The annual dues to become a member of Main Street America is \$350. Membership benefits include a networking platform, webinars, conferences, digital library, etc.

**Recommendation:** Approve annual membership with Main Street America at a cost not to exceed \$350.00.

#### **14. City of HB Business Development Update**

- a. Information: A representative from the City of Huntington Beach may report on important issues regarding businesses and new development in the downtown business improvement district.

#### **15. Brown Act**

- a. Information: City of Huntington Beach Chief Assistant City Attorney Michael Vigliotta will provide a review of the Brown Act.

#### **16. Announcements**

#### **17. Adjournment**

The next HBDBID Board Meeting is February 14, 2019.

*In accordance with the Ralph M Brown Act, Huntington Beach Downtown BID agendas are available for public review outside the City of Huntington Beach Council Chambers at 2000 Main Street and the HBDBID office 315 3<sup>rd</sup> Street, Suite E at least 72 hours prior to each meeting and 24 hours prior to special meetings. Questions on agenda items may be directed to Marianne Tonjes, HBDBID Manager, at 714-536-8300.*



**2018-2019  
BID BOARD of DIRECTORS MEETING MINUTES**

Date: December 13, 2018  
Location: HB Art Center  
538 Main Street  
Huntington Beach, CA 92648

Day: Thursday  
Time: 9:00 AM

|  |
|--|
| <b>1. Call to Order 9:00 AM</b>  |
| <b>2. 2017-18 Board of Director's Roll Call</b><br>Board Members Present: Dave Shenkman, Moe Kanoudi, Murat "Coach" Koc, Brett Barnes, Mike Williams, Kate Leigh, and Michelle Vespe. Past President: Matt Peterson.<br>Absent: Lizzie Raudenbush and Max Schlutz.<br>HBDBID Staff: Marianne Tonjes, Darci Henderson<br>Also, in attendance: City staff Kellee Fritzal, Chief Assistant City Attorney Mike Vigliotta, and City Councilman Patrick Brenden.   |
| <b>3. Public Comments</b><br>Tony Duran from EV Rideables shared the City has a momentum and it needs to be embraced. We need to work with the City as it's a place of abundant opportunities. Tony also shared he has a marketing background and would like to be involved.   |
| <b>4. Approve Minutes</b><br>Brett Barnes motioned to adopt the BID BOD minutes of the November 29, 2018, Moe Kanoudi seconded. Ayes: 7, Noes:0. Motion passed.  |
| <b>5. Treasurer Report – Financials</b><br>a. Financials were not available due to the new coding and combining of reports.<br><br>Kate Leigh motioned to table the October 2018 financials, Michelle Vespe seconded. Ayes: 7, Noes:0. Motion passed.  |
| <b>6. President Report</b><br>a. Dave Shenkman reported he has met with Visit HB, HBPD, and the City. He discovered how things are prioritized.<br>b. Dave announced that Board member Max Shlutz has submitted his resignation. The bylaws state that a vacancy in the office of a Director shall be filled by the President only after review of the application by the Board of Directors and with the approval of a majority of the Board of Directors. Candidates in the recent election have all had their applications recently reviewed.<br>a. Dave Shenkman recommended Danny Othman for the replacement of Board Member Max Shlutz. Kate Leigh motioned for Danny Othman to replace Max Schlutz, Brett Barnes seconded. Ayes: 7, Noes:0. Motion passed.<br>c. Dave Shenkman discussed goals and priorities with the Board. He would like everyone to read the IDA report. Michelle Vespe added she would like to continue to look at ways to create a pathway from Downtown to Pacific City. Matt Peterson shared that he feels it's important to continue working on perception regarding |



security, lighting, restrooms and signage. Matt stated an over street lighting project will help with security and visitors. Matt also addressed the need for more restrooms and suggested monetizing them. Moe Kanoudi stated we need to find a way to get a lighting project through the City in a timely manner. Kate Leigh offered to get a bid from the company that installed the Tivoli lights on 5<sup>th</sup> St.

- d. Dave Shenkman announced we will have a task force for Surf City Nights to address some issues that will have a specific start and end date. Dave also stated our standing committees will be HBDBID Executive Board, Budget-Finance, and Nominating Committee. Dave named Kate Leigh and Mike Williams as co-chairs for Budget-Finance along with Stephanie Wilson, Nicole Thompson, and Tony Duran. Dave mentioned we will also need a committee for events.

#### Staff Reports:

##### 7. BID Manager-Contractor

- a. Marianne Tonjes reported she continues to work with security and is trying to help them find a suitable area to take breaks. Marianne is also working closely with public works and the additional areas of cleaning being added to Malco's scope of work. Marianne explained she and Darci recently met with the CPA to address new coding as the financials are being combined. In addition, we discussed new reports that would be easier to read.
- b. Marianne Tonjes provided an update on the database. Marianne shared the database has been cleaned up and many missing emails have been inputted. However, when an owner is not on site it's a challenge to get contact information.

##### 8. Events Coordinator

- a. Darci Henderson reported that Surf City Nights will be closed for the holidays on December 25th and January 1st. Darci stated she is glad SCN will be getting a task force to address BID member booths. There is a need for policies to give members an equal opportunity to participate.

#### Other:

##### 9. Surf City USA Ambassador Program Agreement Between Visit Huntington Beach and the Downtown Business Improvement District (BID).

Nicole Lido explained the Ambassador program is four years old and began as security then evolved into hospitality with day time and night time security.

Board discussion concluded to review the program and possible cost share. Dave Shenkman stated to change verbiage to review as needed or quarterly.

**Recommendation:** Approve the annual agreement with Visit HB in the amount of \$27,000 for their fiscal year (October 1, 2018 – June 30, 2019), payable in monthly installments of \$3,000.00, beginning October 2018.

Kate Leigh motioned to approve the recommendation with Visit HB, Brett Barnes



seconded. Ayes: 8, Noes: 0. Motion passed.

**10. Security Contract RFP**

- a. EES Security is currently providing the security services for the HBDBID. The board discussed the contract and going out to bid.

Dave Shenkman motioned to table the item until next month, Kate Leigh seconded. Ayes: 8, Noes:0. Motion passed.

**11. Board of Director Regular Meeting Date**

- a. Board discussed changing the meeting date to the third week of the month. Conclusion was to keep the meeting the second Thursday of the month.

Michelle Vespe motioned to change the regular HBDBID Board of Director's meeting date to the third Thursday of each month, Moe Kanoudi seconded. Ayes: 0, Noes: 8. Motion failed.

**12. City of HB Business Development Update**

- a. Kellee Fritzal reported the banner on 1<sup>st</sup> and Walnut between Pacific City and downtown should be up in the next two weeks.

**13. Announcements**

Moe Kanoudi announced the Santa Harley ride will be downtown next Sunday from 11:45 – noon as they take gifts to Orangewood.

**14. Adjourned**

- b. Dave asked for a motion to close the meeting. Michelle Vespe motioned to adjourn the meeting, Brett Barnes seconded. Ayes: 8, Noes:0. Meeting adjourned 10:05 am.

The next HBDBID Board Meeting is January 17, 2019 and will be held on the third Thursday of each month hereafter.

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McGinty, Knudtson & Associates, LLP  
20422 Beach Blvd Ste 450  
Huntington Beach, CA 92648-8301  
714-536-7777

HB Downtown Business Improvement District  
315 3rd St  
Suite E  
Huntington Beach, CA 92648  
714-536-8300

Management is responsible for the accompanying financial statements of HB Downtown Business Improvement District, (a non profit corporation), which comprise the statement of assets, liabilities, and net assets - modified cash basis as of October 31, 2018, and the related statements of revenues and expenses - modified cash basis and cash flows for the 1 Month and the 1 Month then ended in accordance with the modified cash basis of accounting, and for determining that the modified cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statement nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the modified cash basis of accounting. If the omitted disclosures and statement were included in the financial statements, they might influence the user's conclusions about the company's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

McGinty, Knudtson & Associates, LLP

January 16, 2019

HB Downtown Business Improvement District  
Statement of Assets, Liabilities, and Net Assets - Income Tax Basis  
As of October 31, 2018

Assets

|                                  |                          |
|----------------------------------|--------------------------|
| Current Assets                   |                          |
| First Bank - Checking            | \$ 48,813.31             |
| First Bank - CD                  | 200,029.36               |
| First Bank - Maintenance Account | 47,398.16                |
| First Bank - Surf City Nights    | 1,557.50                 |
| Prepaid Rent                     | <u>500.00</u>            |
| <br>Total Current Assets         | <br><u>298,298.33</u>    |
| Property and Equipment           |                          |
| Machinery & Equipment            | 2,941.08                 |
| Computers                        | 1,306.31                 |
| Less Accumulated Depreciation    | <u>(4,247.39)</u>        |
| <br>Net Property and Equipment   | <br><u>0.00</u>          |
| <br>Total Assets                 | <br><u>\$ 298,298.33</u> |



HB Downtown Business Improvement District  
Statement of Assets, Liabilities, and Net Assets - Income Tax Basis  
As of October 31, 2018

Liabilities and Net Assets

|                                  |                      |
|----------------------------------|----------------------|
| Current Liabilities              |                      |
| Accrued Payroll                  | \$ (185.14)          |
| Payroll Taxes Payable            | <u>(853.29)</u>      |
| Total Current Liabilities        | <u>(1,038.43)</u>    |
| Long-Term Liabilities            |                      |
| Total Long-Term Liabilities      | <u>0.00</u>          |
| Total Liabilities                | <u>(1,038.43)</u>    |
| Net Assets                       |                      |
| Retained Earnings                | <u>299,336.76</u>    |
| Total Net Assets                 | <u>299,336.76</u>    |
| Total Liabilities and Net Assets | <u>\$ 298,298.33</u> |

**HB Downtown Business Improvement District**  
**Statement of Revenues & Expenses - Modified Cash Basis**  
**Actual vs. Budget**

|                                     | 1 Month Ended<br>October 31, 2018<br>Actual | 1 Month Ended<br>October 31, 2018<br>Actual | Annual Budget     |
|-------------------------------------|---|---|-------------------|
| <b>Revenue</b>                      |   |   |                   |
| BID Assessments - Prior Year        | \$ 6,660.51                                 | \$ 6,660.51                                 | \$ 0.00           |
| BID Assessments - Current Year      | 0.00  | 0.00  | 104,510.00        |
| Chili at the Beach                  | 0.00  | 0.00  | 30,000.00         |
| Surf City Nights                    | 33,245.20                                   | 33,245.20                                   | 314,000.00        |
| Surf City Days                      | 1,000.00                                    | 1,000.00                                    | 5,000.00          |
| Malco Maintenance                   | <u>30,100.00</u>                            | <u>30,100.00</u>                            | <u>160,000.00</u> |
| <b>Total Revenue</b>                | <u>71,005.71</u>                            | <u>71,005.71</u>                            | <u>613,510.00</u> |
| <b>Event Expenses</b>               |   |   |                   |
| Chili at the Beach                  |   |   |                   |
| Chili at the Beach                  | <u>0.00</u>                                 | <u>0.00</u>                                 | <u>22000.00</u>   |
| <b>Total Chili at the Beach</b>     | 0.00  | 0.00  | 22000.00          |
| Halloween                           |   |   |                   |
| Halloween                           | 4160.41                                     | 4160.41                                     | 11000.00          |
| Entertainment                       | 3775.00                                     | 3775.00                                     | 0.00              |
| Licenses & Permits                  | <u>560.00</u>                               | <u>560.00</u>                               | <u>0.00</u>       |
| <b>Total Halloween</b>              | 8495.41                                     | 8495.41                                     | 11000.00          |
| Surf City Nights                    |   |   |                   |
| Cleaning                            | 0.00  | 0.00  | 2400.00           |
| Barricades & Closures               | 1190.04                                     | 1190.04                                     | 7200.00           |
| Parking                             | 800.00                                      | 800.00                                      | 8400.00           |
| Setup                               | 2995.00                                     | 2995.00                                     | 34020.00          |
| Taxes                               | <u>2380.00</u>                              | <u>2380.00</u>                              | <u>0.00</u>       |
| <b>Total Surf City Nights</b>       | 7365.04                                     | 7365.04                                     | 52020.00          |
| Surf City Days                      |   |   |                   |
| Administration                      | 7.50  | 7.50  | 15500.00          |
| Surf City Days                      | <u>0.00</u>                                 | <u>0.00</u>                                 | <u>5000.00</u>    |
| <b>Total Surf City Days</b>         | 7.50  | 7.50  | 20500.00          |
| Miracle on Main Street              |   |   |                   |
| Miracle on Main Street              | 0.00  | 0.00  | 10000.00          |
| Licenses & Permits                  | <u>520.00</u>                               | <u>520.00</u>                               | <u>0.00</u>       |
| <b>Total Miracle on Main Street</b> | 520.00                                      | 520.00                                      | 10000.00          |
| Holiday Beautification              |   |   |                   |
| Holiday Beautification              | <u>180.25</u>                               | <u>180.25</u>                               | <u>21000.00</u>   |
| <b>Total Holiday Beautification</b> | 180.25                                      | 180.25                                      | 21000.00          |
| Air Show                            |   |   |                   |
| Air Show                            | <u>1350.00</u>                              | <u>1350.00</u>                              | <u>5000.00</u>    |
| <b>Total Air Show</b>               | 1350.00                                     | 1350.00                                     | 5000.00           |
| Malco Maintenance                   |   |   |                   |
| Malco Maintenance                   | 0.00  | 0.00  | 148000.00         |
| Cleaning                            | <u>14275.00</u>                             | <u>14275.00</u>                             | <u>0.00</u>       |
| <b>Total Malco Maintenance</b>      | 14275.00                                    | 14275.00                                    | 148000.00         |
| Other Events                        |   |   |                   |
| <b>Total Event Expenses</b>         | <u>32,193.20</u>                            | <u>32,193.20</u>                            | <u>289,520.00</u> |
| <b>Gross Profit</b>                 | <u>38,812.51</u>                            | <u>38,812.51</u>                            | <u>323,990.00</u> |
| <b>Operating Expenses</b>           |   |   |                   |
| Advertising & Marketing             | 106.67                                      | 106.67                                      | 21,000.00         |
| Ambassador Program                  | 0.00  | 0.00  | 48,000.00         |
| Bank Charges                        | 0.00  | 0.00  | 600.00            |
| Donations                           | 2,000.00                                    | 2,000.00                                    | 3,600.00          |
| Dues & Subscriptions                | 158.47                                      | 158.47                                      | 1,000.00          |

**HB Downtown Business Improvement District**  
**Statement of Revenues & Expenses - Modified Cash Basis**  
**Actual vs. Budget**

|                                    | 1 Month Ended<br>October 31, 2018<br>Actual | 1 Month Ended<br>October 31, 2018<br>Actual | Annual Budget             |
|------------------------------------|---|---|---------------------------|
| Insurance                          | 0.00  | 0.00  | 8,400.00                  |
| Accounting                         | 1,171.74                                    | 1,171.74                                    | 7,700.00                  |
| Licenses & Fees                    | 0.00  | 0.00  | 1,800.00                  |
| Meeting Expenses                   | 0.00  | 0.00  | 3,600.00                  |
| Office Expense                     | 277.77                                      | 277.77                                      | 3,000.00                  |
| Office Salaries & Wages            | 0.00  | 0.00  | 18,960.00                 |
| Salaries & Wages                   | 3,292.00                                    | 3,292.00                                    | 51,996.00                 |
| Consulting                         | 5,416.67                                    | 5,416.67                                    | 64,999.92                 |
| Payroll Tax Expense                | 251.85                                      | 251.85                                      | 6,720.00                  |
| Rent                               | 800.00                                      | 800.00                                      | 13,800.00                 |
| Repairs & Maintenance              | 0.00  | 0.00  | 500.00                    |
| Security                           | 22,262.00                                   | 22,262.00                                   | 112,800.00                |
| Telephone                          | <u>338.52</u>                               | <u>338.52</u>                               | <u>1,980.00</u>           |
| <br>Total Operating Expenses       | <br><u>36,075.69</u>                        | <br><u>36,075.69</u>                        | <br><u>370,455.92</u>     |
| <br>Operating Income (Loss)        | <br><u>2,736.82</u>                         | <br><u>2,736.82</u>                         | <br><u>(46,465.92)</u>    |
| <br>Other Income (Expenses)        |   |   |                           |
| Interest Income                    | 28.79                                       | 28.79                                       | 0.00                      |
| Other Income                       | 59.00                                       | 59.00                                       | 0.00                      |
| Other Expenses                     | <u>0.00</u>                                 | <u>0.00</u>                                 | <u>(18,000.00)</u>        |
| <br>Total Other Income (Expenses)  | <br><u>87.79</u>                            | <br><u>87.79</u>                            | <br><u>(18,000.00)</u>    |
| <br>Net Income (Loss) Before Taxes | <br><u>2,824.61</u>                         | <br><u>2,824.61</u>                         | <br><u>(64,465.92)</u>    |
| <br>Net Income (Loss)              | <br><u>\$ 2,824.61</u>                      | <br><u>\$ 2,824.61</u>                      | <br><u>\$ (64,465.92)</u> |

**HB Downtown Business Improvement District**  
**Statement of Revenues & Expenses - Modified Cash Basis**  
**12 Month Comparison for 2018**

|                                 | 10/31/18         | 11/30/18         | 12/31/18         | 01/31/19           | 02/28/19    | 03/31/19    | 04/30/19    | 05/31/19    | 06/30/19    | 07/31/19    | 08/31/19    | 09/30/19    | Total             |
|---------------------------------|------------------|------------------|------------------|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------|
| <b>Sales</b>                    |                  |                  |                  |                    |             |             |             |             |             |             |             |             |                   |
| BID Assessments - Prior Year    | \$ 6,660.51      | \$ 7,951.87      | \$ 0.00          | \$ 0.00            | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 14,612.38      |
| Surf City Nights                | 33,245.20        | 22,596.00        | 16,844.00        | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 72,685.20         |
| Surf City Days                  | 1,000.00         | 1,000.00         | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 2,000.00          |
| Miracle on Main Street          | 0.00             | 1,750.00         | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 1,750.00          |
| Malco Maintenance               | 30,100.00        | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 30,100.00         |
| <b>Total Sales</b>              | <b>71,005.71</b> | <b>33,297.87</b> | <b>16,844.00</b> | <b>0.00</b>        | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>121,147.58</b> |
| <b>Cost of Goods Sold</b>       |                  |                  |                  |                    |             |             |             |             |             |             |             |             |                   |
| Halloween                       | 4,160.41         | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 4,160.41          |
| Candy                           | 0.00             | 30.04            | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 30.04             |
| Entertainment                   | 3,775.00         | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 3,775.00          |
| Licenses & Permits              | 560.00           | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 560.00            |
| Miscellaneous event expenses    | 0.00             | 293.15           | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 293.15            |
| Printing & Production           | 0.00             | 295.57           | 0.00             | 74.82              | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 370.39            |
| Administration                  | 7.50             | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 7.50              |
| Cleaning                        | 0.00             | 128.44           | 168.44           | 232.50             | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 529.38            |
| Entertainment                   | 0.00             | 738.00           | 545.00           | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 1,283.00          |
| Barricades & Closures           | 1,190.04         | 0.00             | 0.00             | 1,206.12           | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 2,396.16          |
| Parking                         | 800.00           | 800.00           | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 1,600.00          |
| Printing & Production           | 0.00             | 59.70            | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 59.70             |
| Setup                           | 2,995.00         | 2,730.00         | 2,730.00         | 2,100.00           | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 10,555.00         |
| Taxes                           | 2,380.00         | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 2,380.00          |
| Surf City Days                  | 0.00             | (304.00)         | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | (304.00)          |
| Miracle on Main Street          | 0.00             | (69.42)          | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | (69.42)           |
| Licenses & Permits              | 520.00           | 251.25           | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 771.25            |
| Marketing & Advertising         | 0.00             | 292.47           | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 292.47            |
| Miscellaneous event expenses    | 0.00             | 615.83           | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 615.83            |
| Holiday Beautification          | 180.25           | 9,502.91         | 0.00             | 7,350.00           | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 17,033.16         |
| Administration                  | 0.00             | 5,455.07         | 1,662.85         | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 7,117.92          |
| Air Show                        | 1,350.00         | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 1,350.00          |
| Printing & Production           | 0.00             | 31.90            | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 31.90             |
| Cleaning                        | 14,275.00        | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 14,275.00         |
| Licenses & Permits              | 0.00             | 20.00            | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 20.00             |
| <b>Total Cost of Goods Sold</b> | <b>32,193.20</b> | <b>20,870.91</b> | <b>5,106.29</b>  | <b>10,963.44</b>   | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>69,133.84</b>  |
| <b>Gross Profit</b>             | <b>38,812.51</b> | <b>12,426.96</b> | <b>11,737.71</b> | <b>(10,963.44)</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>52,013.74</b>  |
| <b>Operating Expenses</b>       |                  |                  |                  |                    |             |             |             |             |             |             |             |             |                   |
| Advertising & Marketing         | 106.67           | 0.00             | 67.97            | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 174.64            |

**HB Downtown Business Improvement District**  
**Statement of Revenues & Expenses - Modified Cash Basis**  
**12 Month Comparison for 2018**

|                                       | 10/31/18           | 11/30/18              | 12/31/18             | 01/31/19              | 02/28/19       | 03/31/19       | 04/30/19       | 05/31/19       | 06/30/19       | 07/31/19       | 08/31/19       | 09/30/19       | Total                 |
|---------------------------------------|--------------------|-----------------------|----------------------|-----------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------------|
| Donations                             | 2,000.00           | 600.00                | 300.00               | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 2,900.00              |
| Dues & Subscriptions                  | 158.47             | 143.48                | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 301.95                |
| Insurance                             | 0.00               | 0.00                  | 5,324.60             | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 5,324.60              |
| Accounting                            | 1,171.74           | 721.74                | 450.00               | 450.00                | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 2,793.48              |
| Meeting Expenses                      | 0.00               | 0.00                  | 254.05               | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 254.05                |
| Office Expense                        | 277.77             | 0.00                  | 4.20                 | 50.00                 | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 331.97                |
| Salaries & Wages                      | 3,292.00           | 3,768.77              | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 7,060.77              |
| Consulting                            | 5,416.67           | 5,416.67              | 5,416.67             | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 16,250.01             |
| Payroll Tax Expense                   | 251.85             | 288.31                | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 540.16                |
| Postage                               | 0.00               | 16.49                 | 16.49                | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 32.98                 |
| BID Member Printing                   | 0.00               | 1,023.87              | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 1,023.87              |
| Rent                                  | 800.00             | 800.00                | 800.00               | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 2,400.00              |
| Security                              | 22,262.00          | 15,976.00             | 3,000.00             | 10,848.00             | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 52,086.00             |
| Telephone                             | 338.52             | 168.27                | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 506.79                |
| <b>Total Operating Expenses</b>       | <b>36,075.69</b>   | <b>28,923.60</b>      | <b>15,633.98</b>     | <b>11,348.00</b>      | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>91,981.27</b>      |
| <b>Operating Income (Loss)</b>        | <b>2,736.82</b>    | <b>(16,496.64)</b>    | <b>(3,896.27)</b>    | <b>(22,311.44)</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>(39,967.53)</b>    |
| <b>Other Income (Expenses)</b>        |                    |                       |                      |                       |                |                |                |                |                |                |                |                |                       |
| Interest Income                       | 28.79              | 41.10                 | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 69.89                 |
| Other Income                          | 59.00              | 40.00                 | 92.00                | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 191.00                |
| <b>Total Other Income (Expenses)</b>  | <b>87.79</b>       | <b>81.10</b>          | <b>92.00</b>         | <b>0.00</b>           | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>260.89</b>         |
| <b>Net Income (Loss) Before Taxes</b> | <b>2,824.61</b>    | <b>(16,415.54)</b>    | <b>(3,804.27)</b>    | <b>(22,311.44)</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>(39,706.64)</b>    |
| <b>Net Income (Loss)</b>              | <b>\$ 2,824.61</b> | <b>\$ (16,415.54)</b> | <b>\$ (3,804.27)</b> | <b>\$ (22,311.44)</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ (39,706.64)</b> |

## HB Downtown Business Improvement District

### General Ledger

October 1, 2018 - October 31, 2018

| Date     | Reference             | Journal | Description                            | Beginning<br>Balance | Current<br>Amount | Period End<br>Balance |
|----------|-----------------------|---------|--|----------------------|-------------------|-----------------------|
| 1020     | First Bank - Checking |         |  | 934.99               |                   |                       |
| 10/01/18 | 3240                  |         | City of Huntington Beach               |                      | (1,080.00)        |                       |
| 10/05/18 | 2                     |         | City of HB - August 2018 Assessments   |                      | 6,660.51          |                       |
| 10/12/18 | 2                     |         | 10/12/18 Collections                   |                      | 9,421.00          |                       |
| 10/12/18 | 2                     |         | 10/12/18 Collections                   |                      | 4,313.00          |                       |
| 10/12/18 | 2                     |         | 10/12/18 Collections                   |                      | 10,911.00         |                       |
| 10/12/18 | 2                     |         | 10/12/18 Collections                   |                      | 5,802.20          |                       |
| 10/12/18 | 2                     |         | Duke's HB - SCD Sponsorship            |                      | 1,000.00          |                       |
| 10/17/18 | 3241                  |         | City of Huntington Beach               |                      | (1,190.04)        |                       |
| 10/17/18 | 3242                  |         | Donald Stokes                          |                      | (250.00)          |                       |
| 10/17/18 | 3243                  |         | Executive Event Services               |                      | (18,262.00)       |                       |
| 10/17/18 | 3245                  |         | Huntington Beach Art Center Foundation |                      | (2,000.00)        |                       |
| 10/17/18 | 3246                  |         | Jurassic Parties                       |                      | (950.00)          |                       |
| 10/17/18 | 3247                  |         | Malco Maintenance                      |                      | (2,995.00)        |                       |
| 10/17/18 | 3248                  |         | MCGINTY KNUDTSON & ASSOCIATES, LLP     |                      | (450.00)          |                       |
| 10/17/18 | 3249                  |         | MCGINTY KNUDTSON & ASSOCIATES, LLP     |                      | (450.00)          |                       |
| 10/17/18 | 3251                  |         | Pedal Movement                         |                      | (1,350.00)        |                       |
| 10/17/18 | 3252                  |         | Fun Services                           |                      | (1,300.00)        |                       |
| 10/18/18 | 2                     |         | 10/18/18 Collections                   |                      | 2,871.00          |                       |
| 10/24/18 | 3253                  |         | Fun Services                           |                      | (1,275.00)        |                       |
| 10/31/18 | 3254                  |         | Cashier - CDFA                         |                      | (2,380.00)        |                       |
| 10/31/18 | 3255                  |         | City of Huntington Beach               |                      | (800.00)          |                       |
| 10/31/18 | 3256                  |         | Galizten Properties                    |                      | (800.00)          |                       |
| 10/31/18 | 3257                  |         | Marianne Tonjes                        |                      | (5,416.67)        |                       |
| 10/31/18 | 3258                  |         | Time Warner Cable                      |                      | (170.65)          |                       |
| 10/31/18 | 3259                  |         | Visit Huntington Beach                 |                      | (4,000.00)        |                       |
| 10/31/18 | MALCO                 |         | Transfer from MALCO                    |                      | 1,000.00          |                       |
| 10/31/18 | PAYROLL               |         | October Payroll                        |                      | (1,210.61)        |                       |
| 10/31/18 | PAYROLL               |         | October Payroll                        |                      | (1,412.13)        |                       |
| 10/31/18 | PAYROLL               |         | October Payroll                        |                      | (412.22)          |                       |
| 10/31/18 | PAYROLL               |         | October Payroll                        |                      | (508.89)          |                       |
| 10/31/18 | Rec                   |         | Adobe                                  |                      | (14.99)           |                       |
| 10/31/18 | Rec                   |         | Facebook                               |                      | (106.67)          |                       |
| 10/31/18 | Rec                   |         | Buddy Punch                            |                      | (49.00)           |                       |
| 10/31/18 | Rec                   |         | ADP                                    |                      | (120.00)          |                       |
| 10/31/18 | Rec                   |         | Sams Club                              |                      | (100.00)          |                       |
| 10/31/18 | Rec                   |         | Microsoft                              |                      | (62.50)           |                       |
| 10/31/18 | Rec                   |         | Home Depot                             |                      | (52.71)           |                       |
| 10/31/18 | Rec                   |         | OC Event Pro                           |                      | (210.00)          |                       |
| 10/31/18 | Rec                   |         | Zhang Xing                             |                      | (152.51)          |                       |
| 10/31/18 | Rec                   |         | ADP                                    |                      | (45.87)           |                       |
| 10/31/18 | Rec                   |         | Target                                 |                      | (14.54)           |                       |
| 10/31/18 | Rec                   |         | Staples                                |                      | (31.07)           |                       |
| 10/31/18 | Rec                   |         | Time Warner                            |                      | (167.87)          |                       |
| 10/31/18 | Rec                   |         | Staples                                |                      | (246.70)          |                       |
| 10/31/18 | Rec                   |         | City of HB                             |                      | (180.25)          |                       |
| 10/31/18 | Rec                   |         | Freshbooks                             |                      | (60.00)           |                       |
| 10/31/18 | Rec                   |         | Target                                 |                      | (5.82)            |                       |
| 10/31/18 | Rec                   |         | Target                                 |                      | (8.73)            |                       |
| 10/31/18 | Rec                   |         | Godaddy                                |                      | (16.99)           |                       |
| 10/31/18 | Rec                   |         | ADP                                    |                      | (45.87)           |                       |
| 10/31/18 | Rec                   |         | Brewster                               |                      | (96.98)           |                       |
| 10/31/18 | Rec                   |         | The Funnel House                       |                      | (15.00)           |                       |
| 10/31/18 | Rec                   |         | Dirty Dog                              |                      | (15.00)           |                       |
| 10/31/18 | Rec                   |         | Sams Club                              |                      | (3,459.12)        |                       |
| 10/31/18 | Rec                   |         | Cold Stone                             |                      | (30.00)           |                       |
| 10/31/18 | Rec                   |         | Adobe                                  |                      | (14.99)           |                       |
| 10/31/18 | Rec                   |         | Deposit adjustment                     |                      | (14.00)           |                       |

**HB Downtown Business Improvement District  
General Ledger**

October 1, 2018 - October 31, 2018

| Date     | Reference                           | Journal | Description                                       | Beginning<br>Balance | Current<br>Amount   | Period End<br>Balance |
|----------|-------------------------------------|---------|---|----------------------|---------------------|-----------------------|
| 10/31/18 | SCN                                 |         | Transfers from SCN                                |                      | 59,900.00           |                       |
|          |                                     |         | Totals for First Bank - Checking                  |                      | <u>47,878.32</u>    | <u>48,813.31</u>      |
| 1025     | First Bank - CD                     |         |   | 0.00                 |                     |                       |
| 10/01/18 | SETUP                               |         | Combine BID, SCN & MALCO                          |                      | 1,000.57            |                       |
| 10/31/18 | INT                                 |         | Interest on account                               |                      | 28.79               |                       |
| 10/31/18 | SCN                                 |         | Transfers from SCN                                |                      | 199,000.00          |                       |
|          |                                     |         | Totals for First Bank - CD                        |                      | <u>200,029.36</u>   | <u>200,029.36</u>     |
| 1030     | First Bank - Maintenance Account    |         |   | 0.00                 |                     |                       |
| 10/01/18 | SETUP                               |         | Combine BID, SCN & MALCO                          |                      | 32,573.16           |                       |
| 10/31/18 | MALCO                               |         | Malco account activity                            |                      | (14,275.00)         |                       |
| 10/31/18 | MALCO                               |         | City of HB - Malco deposit                        |                      | 30,100.00           |                       |
| 10/31/18 | MALCO                               |         | Transfer from MALCO                               |                      | (1,000.00)          |                       |
|          |                                     |         | Totals for First Bank - Maintenance Account       |                      | <u>47,398.16</u>    | <u>47,398.16</u>      |
| 1040     | First Bank - Surf City Nights       |         |   | 0.00                 |                     |                       |
| 10/01/18 | SETUP                               |         | Combine BID, SCN & MALCO                          |                      | 260,465.00          |                       |
| 10/31/18 | SCN                                 |         | Transfers from SCN                                |                      | (59,900.00)         |                       |
| 10/31/18 | SCN                                 |         | Transfers from SCN                                |                      | (199,000.00)        |                       |
| 10/31/18 | SVCH                                |         | Bank service charges                              |                      | (7.50)              |                       |
|          |                                     |         | Totals for First Bank - Surf City Nights          |                      | <u>1,557.50</u>     | <u>1,557.50</u>       |
| 1100     | Accounts Receivable - Trade         |         |   | 250.00               |                     |                       |
| 10/01/18 | SETUP                               |         | Combine BID, SCN & MALCO                          |                      | (250.00)            |                       |
|          |                                     |         | Totals for Accounts Receivable - Trade            |                      | <u>(250.00)</u>     | <u>0.00</u>           |
| 1140     | Accounts Receivable - Miscellaneous |         |   | 604.00               |                     |                       |
| 10/01/18 | SETUP                               |         | Combine BID, SCN & MALCO                          |                      | (604.00)            |                       |
|          |                                     |         | Totals for Accounts Receivable -<br>Miscellaneous |                      | <u>(604.00)</u>     | <u>0.00</u>           |
| 1330     | Prepaid Rent                        |         |   | 500.00               |                     |                       |
|          |                                     |         | Totals for Prepaid Rent                           |                      | <u>0.00</u>         | <u>500.00</u>         |
| 1640     | Machinery & Equipment               |         |   | 0.00                 |                     |                       |
| 10/01/18 | SETUP                               |         | Combine BID, SCN & MALCO                          |                      | 2,941.08            |                       |
|          |                                     |         | Totals for Machinery & Equipment                  |                      | <u>2,941.08</u>     | <u>2,941.08</u>       |
| 1670     | Computers                           |         |   | 0.00                 |                     |                       |
| 10/01/18 | SETUP                               |         | Combine BID, SCN & MALCO                          |                      | 1,306.31            |                       |
|          |                                     |         | Totals for Computers                              |                      | <u>1,306.31</u>     | <u>1,306.31</u>       |
| 1700     | Accumulated Depreciation            |         |   | 0.00                 |                     |                       |
| 10/01/18 | SETUP                               |         | Combine BID, SCN & MALCO                          |                      | (4,247.39)          |                       |
|          |                                     |         | Totals for Accumulated Depreciation               |                      | <u>(4,247.39)</u>   | <u>(4,247.39)</u>     |
| 2080     | Accrued Payroll                     |         |   | (64.86)              |                     |                       |
| 10/01/18 | SETUP                               |         | Combine BID, SCN & MALCO                          |                      | 250.00              |                       |
|          |                                     |         | Totals for Accrued Payroll                        |                      | <u>250.00</u>       | <u>185.14</u>         |
| 2100     | Payroll Taxes Payable               |         |   | 853.29               |                     |                       |
|          |                                     |         | Totals for Payroll Taxes Payable                  |                      | <u>0.00</u>         | <u>853.29</u>         |
| 3100     | Unrestricted Retained Earnings      |         |   | (3,077.42)           |                     |                       |
| 10/01/18 | SETUP                               |         | Combine BID, SCN & MALCO                          |                      | (293,434.73)        |                       |
|          |                                     |         | Totals for Unrestricted Retained Earnings         |                      | <u>(293,434.73)</u> | <u>(296,512.15)</u>   |

## HB Downtown Business Improvement District

### General Ledger

October 1, 2018 - October 31, 2018

| Date     | Reference                    | Journal | Description                             | Beginning<br>Balance | Current<br>Amount | Period End<br>Balance |
|----------|------------------------------|---------|---|----------------------|-------------------|-----------------------|
| 4010     | BID Assessments - Prior Year |         |   | 0.00                 |                   |                       |
| 10/05/18 | 2                            |         | City of HB - August 2018 Assessments    |                      | (6,660.51)        |                       |
|          |                              |         | Totals for BID Assessments - Prior Year |                      | <u>(6,660.51)</u> | <u>(6,660.51)</u>     |
| 4300     | Surf City Nights             |         |   | 0.00                 |                   |                       |
| 10/12/18 | 2                            |         | MO - Atkins Nursery                     |                      | (245.00)          |                       |
| 10/12/18 | 2                            |         | MO - Kettle Corn King                   |                      | (295.00)          |                       |
| 10/12/18 | 2                            |         | Bonkerz 4 Ballons                       |                      | (116.00)          |                       |
| 10/12/18 | 2                            |         | Sheet Guys                              |                      | (420.00)          |                       |
| 10/12/18 | 2                            |         | Polynesian Designs                      |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | Edge of the World                       |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | MO - Sunny Cal Farms                    |                      | (255.00)          |                       |
| 10/12/18 | 2                            |         | Bee Ladies                              |                      | (135.00)          |                       |
| 10/12/18 | 2                            |         | Churro Mex                              |                      | (295.00)          |                       |
| 10/12/18 | 2                            |         | Keystone Cravings                       |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | MO - Henrys Farms                       |                      | (136.00)          |                       |
| 10/12/18 | 2                            |         | House of Bonsai                         |                      | (235.00)          |                       |
| 10/12/18 | 2                            |         | Choach's Art                            |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | Salt Lamps                              |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | Tamai Farms                             |                      | (245.00)          |                       |
| 10/12/18 | 2                            |         | Coach's Comfy Air Beds                  |                      | (420.00)          |                       |
| 10/12/18 | 2                            |         | Maria's Flowers                         |                      | (245.00)          |                       |
| 10/12/18 | 2                            |         | Ohana Hawaiian Jewelry                  |                      | (620.00)          |                       |
| 10/12/18 | 2                            |         | MO - Sergio's Leather                   |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | IV Couture                              |                      | (420.00)          |                       |
| 10/12/18 | 2                            |         | It Make Scents                          |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | MO - Island Access                      |                      | (420.00)          |                       |
| 10/12/18 | 2                            |         | Tibetan Jewelry                         |                      | (340.00)          |                       |
| 10/12/18 | 2                            |         | Bark City                               |                      | (470.00)          |                       |
| 10/12/18 | 2                            |         | Devils & Divas                          |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | Snow Biz/Totally Nuts                   |                      | (295.00)          |                       |
| 10/12/18 | 2                            |         | Gera's Roasted Corn                     |                      | (295.00)          |                       |
| 10/12/18 | 2                            |         | Natures Pets                            |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | Surf City                               |                      | (340.00)          |                       |
| 10/12/18 | 2                            |         | Integrative Pain & Wellness Clinic      |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | Gerwig Avocado Ranch                    |                      | (210.00)          |                       |
| 10/12/18 | 2                            |         | Sit Means Sit                           |                      | (490.00)          |                       |
| 10/12/18 | 2                            |         | West Coast Bungy                        |                      | (145.00)          |                       |
| 10/12/18 | 2                            |         | All Ocean Art                           |                      | (340.00)          |                       |
| 10/12/18 | 2                            |         | Ride with Us                            |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | Spiritual Origins                       |                      | (272.00)          |                       |
| 10/12/18 | 2                            |         | Hawaiian Station                        |                      | (243.00)          |                       |
| 10/12/18 | 2                            |         | Gaytan Family Farm                      |                      | (235.00)          |                       |
| 10/12/18 | 2                            |         | Dolce Monachelli's                      |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | Back to Basics                          |                      | (340.00)          |                       |
| 10/12/18 | 2                            |         | MO - Howies Beef Jerky                  |                      | (620.00)          |                       |
| 10/12/18 | 2                            |         | Welk                                    |                      | (368.00)          |                       |
| 10/12/18 | 2                            |         | Saltena Corner                          |                      | (285.00)          |                       |
| 10/12/18 | 2                            |         | Barbara's Kettle Corn                   |                      | (295.00)          |                       |
| 10/12/18 | 2                            |         | Richard Moseley                         |                      | (670.00)          |                       |
| 10/12/18 | 2                            |         | Starla's Boutique                       |                      | (420.00)          |                       |
| 10/12/18 | 2                            |         | Eva Designs                             |                      | (420.00)          |                       |
| 10/12/18 | 2                            |         | Simple Scents                           |                      | (340.00)          |                       |
| 10/12/18 | 2                            |         | Style up Hair Clips                     |                      | (340.00)          |                       |
| 10/12/18 | 2                            |         | MO - Kisses of Coconut                  |                      | (350.00)          |                       |
| 10/12/18 | 2                            |         | Hawaii Station                          |                      | (420.00)          |                       |
| 10/12/18 | 2                            |         | Papas and Dogs                          |                      | (510.00)          |                       |
| 10/12/18 | 2                            |         | Empanadas                               |                      | (520.00)          |                       |



## HB Downtown Business Improvement District

### General Ledger

October 1, 2018 - October 31, 2018

| Date                        | Reference      | Journal | Description                        | Beginning<br>Balance | Current<br>Amount  | Period End<br>Balance |
|-----------------------------|----------------|---------|------------------------------------|----------------------|--------------------|-----------------------|
| 10/12/18                    | 2              |         | Planet Cookies                     |                      | (350.00)           |                       |
| 10/12/18                    | 2              |         | Cheesecake in a Cup                |                      | (340.00)           |                       |
| 10/12/18                    | 2              |         | Baba Foods                         |                      | (340.00)           |                       |
| 10/12/18                    | 2              |         | Alex Fruits & Nuts                 |                      | (350.00)           |                       |
| 10/12/18                    | 2              |         | Tamales                            |                      | (520.00)           |                       |
| 10/12/18                    | 2              |         | Anna's Bakery                      |                      | (340.00)           |                       |
| 10/12/18                    | 2              |         | HB Fire Pits                       |                      | (340.00)           |                       |
| 10/12/18                    | 2              |         | Mo - Pro Garage                    |                      | (460.00)           |                       |
| 10/12/18                    | 2              |         | Hypnosis                           |                      | (350.00)           |                       |
| 10/12/18                    | 2              |         | Hortencia                          |                      | (410.00)           |                       |
| 10/12/18                    | 2              |         | Acapulco Pico                      |                      | (350.00)           |                       |
| 10/12/18                    | 2              |         | Turmeric                           |                      | (370.00)           |                       |
| 10/12/18                    | 2              |         | Redbeards Hot Sauce                |                      | (350.00)           |                       |
| 10/12/18                    | 2              |         | Istanbul                           |                      | (410.00)           |                       |
| 10/12/18                    | 2              |         | The Almond Guy                     |                      | (116.00)           |                       |
| 10/12/18                    | 2              |         | Don Betos/Gama                     |                      | (245.00)           |                       |
| 10/12/18                    | 2              |         | MO - World Wide Plants             |                      | (350.00)           |                       |
| 10/12/18                    | 2              |         | Tiffany's House                    |                      | (350.00)           |                       |
| 10/12/18                    | 2              |         | MO - Islander Access               |                      | (56.00)            |                       |
| 10/12/18                    | 2              |         | MO - Hortencia                     |                      | (56.00)            |                       |
| 10/12/18                    | 2              |         | The Almond Guy                     |                      | (108.00)           |                       |
| 10/12/18                    | 2              |         | Turmeric                           |                      | (79.20)            |                       |
| 10/12/18                    | 2              |         | Maria's Flowers                    |                      | (196.00)           |                       |
| 10/12/18                    | 2              |         | Bark City                          |                      | (376.00)           |                       |
| 10/12/18                    | 2              |         | Pupusas Yeni                       |                      | (416.00)           |                       |
| 10/12/18                    | 2              |         | Planet Cookies                     |                      | (336.00)           |                       |
| 10/12/18                    | 2              |         | Divinity                           |                      | (280.00)           |                       |
| 10/12/18                    | 2              |         | Simple Scents                      |                      | (272.00)           |                       |
| 10/12/18                    | 2              |         | Papas and Dogs                     |                      | (408.00)           |                       |
| 10/12/18                    | 2              |         | Devils and Divas                   |                      | (280.00)           |                       |
| 10/12/18                    | 2              |         | Caricatures                        |                      | (27.00)            |                       |
| 10/12/18                    | 2              |         | Enlarge Media Group                |                      | (1,008.00)         |                       |
| 10/12/18                    | 2              |         | Empanadas                          |                      | (416.00)           |                       |
| 10/12/18                    | 2              |         | MO - Kettle Corn King              |                      | (176.00)           |                       |
| 10/12/18                    | 2              |         | Sola Foods                         |                      | (272.00)           |                       |
| 10/12/18                    | 2              |         | Integrative Pain & Wellness Clinic |                      | (280.00)           |                       |
| 10/12/18                    | 2              |         | Hawaiian Imports                   |                      | (86.00)            |                       |
| 10/12/18                    | 2              |         | Gaytan Family Farm                 |                      | (188.00)           |                       |
| 10/12/18                    | 2              |         | Bazil Chiropractic Health Ctr      |                      | (460.00)           |                       |
| 10/12/18                    | 2              |         | Avila's El Ranchito                |                      | (26.00)            |                       |
| 10/18/18                    | 2              |         | Art 4 Shore                        |                      | (145.00)           |                       |
| 10/18/18                    | 2              |         | Frogs Organic Bakery               |                      | (350.00)           |                       |
| 10/18/18                    | 2              |         | Creative Mat                       |                      | (350.00)           |                       |
| 10/18/18                    | 2              |         | Divinity                           |                      | (350.00)           |                       |
| 10/18/18                    | 2              |         | Back Alley Art                     |                      | (340.00)           |                       |
| 10/18/18                    | 2              |         | Pupusas Yeni                       |                      | (520.00)           |                       |
| 10/18/18                    | 2              |         | Blossoms of Aloha                  |                      | (245.00)           |                       |
| 10/18/18                    | 2              |         | The Almond Guy                     |                      | (29.00)            |                       |
| 10/18/18                    | 2              |         | Welk                               |                      | (92.00)            |                       |
| 10/18/18                    | 2              |         | Giddy up Pony Ride & Petting Zoo   |                      | (135.00)           |                       |
| 10/18/18                    | 2              |         | Baby Mini Donuts                   |                      | (285.00)           |                       |
| 10/31/18                    | Rec            |         | Deposit adjustment                 |                      | 14.00              |                       |
| Totals for Surf City Nights |                |         |                                    |                      | <u>(33,245.20)</u> | <u>(33,245.20)</u>    |
| 4400                        | Surf City Days |         |                                    | 0.00                 |                    |                       |
| 10/12/18                    | 2              |         | Duke's HB - SCD Sponsorship        |                      | (1,000.00)         |                       |
| Totals for Surf City Days   |                |         |                                    |                      | <u>(1,000.00)</u>  | <u>(1,000.00)</u>     |

**HB Downtown Business Improvement District  
General Ledger**

October 1, 2018 - October 31, 2018

| Date     | Reference              | Journal | Description                       | Beginning<br>Balance | Current<br>Amount  | Period End<br>Balance |
|----------|------------------------|---------|-----------------------------------|----------------------|--------------------|-----------------------|
| 4800     | Malco Maintenance      |         |                                   | 0.00                 |                    |                       |
| 10/31/18 | MALCO                  |         | City of HB - Malco deposit        |                      | (30,100.00)        |                       |
|          |                        |         | Totals for Malco Maintenance      |                      | <u>(30,100.00)</u> | <u>(30,100.00)</u>    |
| 5200     | Halloween              |         |                                   | 0.00                 |                    |                       |
| 10/31/18 | Rec                    |         | Sams Club                         |                      | 100.00             |                       |
| 10/31/18 | Rec                    |         | Home Depot                        |                      | 52.71              |                       |
| 10/31/18 | Rec                    |         | OC Event Pro                      |                      | 210.00             |                       |
| 10/31/18 | Rec                    |         | Zhang Xing                        |                      | 152.51             |                       |
| 10/31/18 | Rec                    |         | Target                            |                      | 14.54              |                       |
| 10/31/18 | Rec                    |         | Target                            |                      | 5.82               |                       |
| 10/31/18 | Rec                    |         | Target                            |                      | 8.73               |                       |
| 10/31/18 | Rec                    |         | Brewster                          |                      | 96.98              |                       |
| 10/31/18 | Rec                    |         | The Funnel House                  |                      | 15.00              |                       |
| 10/31/18 | Rec                    |         | Dirty Dog                         |                      | 15.00              |                       |
| 10/31/18 | Rec                    |         | Sams Club                         |                      | 3,459.12           |                       |
| 10/31/18 | Rec                    |         | Cold Stone                        |                      | 30.00              |                       |
|          |                        |         | Totals for Halloween              |                      | <u>4,160.41</u>    | <u>4,160.41</u>       |
| 5200.25  | Entertainment          |         |                                   | 0.00                 |                    |                       |
| 10/17/18 | 3242                   |         | Donald Stokes                     |                      | 250.00             |                       |
| 10/17/18 | 3246                   |         | Jurassic Parties                  |                      | 950.00             |                       |
| 10/17/18 | 3252                   |         | Fun Services                      |                      | 1,300.00           |                       |
| 10/24/18 | 3253                   |         | Fun Services                      |                      | 1,275.00           |                       |
|          |                        |         | Totals for Entertainment          |                      | <u>3,775.00</u>    | <u>3,775.00</u>       |
| 5200.40  | Licenses & Permits     |         |                                   | 0.00                 |                    |                       |
| 10/01/18 | 3240                   |         | City of Huntington Beach          |                      | 560.00             |                       |
|          |                        |         | Totals for Licenses & Permits     |                      | <u>560.00</u>      | <u>560.00</u>         |
| 5300.10  | Administration         |         |                                   | 0.00                 |                    |                       |
| 10/31/18 | SVCH                   |         | Bank service charges              |                      | 7.50               |                       |
|          |                        |         | Totals for Administration         |                      | <u>7.50</u>        | <u>7.50</u>           |
| 5300.30  | Barricades & Closures  |         |                                   | 0.00                 |                    |                       |
| 10/17/18 | 3241                   |         | City of Huntington Beach          |                      | 1,190.04           |                       |
|          |                        |         | Totals for Barricades & Closures  |                      | <u>1,190.04</u>    | <u>1,190.04</u>       |
| 5300.65  | Parking                |         |                                   | 0.00                 |                    |                       |
| 10/31/18 | 3255                   |         | City of Huntington Beach          |                      | 800.00             |                       |
|          |                        |         | Totals for Parking                |                      | <u>800.00</u>      | <u>800.00</u>         |
| 5300.85  | Setup                  |         |                                   | 0.00                 |                    |                       |
| 10/17/18 | 3247                   |         | Malco Maintenance                 |                      | 2,730.00           |                       |
| 10/17/18 | 3247                   |         | Malco Maintenance                 |                      | 265.00             |                       |
|          |                        |         | Totals for Setup                  |                      | <u>2,995.00</u>    | <u>2,995.00</u>       |
| 5300.95  | Taxes                  |         |                                   | 0.00                 |                    |                       |
| 10/31/18 | 3254                   |         | Cashier - CDFA                    |                      | 2,380.00           |                       |
|          |                        |         | Totals for Taxes                  |                      | <u>2,380.00</u>    | <u>2,380.00</u>       |
| 5500.40  | Licenses & Permits     |         |                                   | 0.00                 |                    |                       |
| 10/01/18 | 3240                   |         | City of Huntington Beach          |                      | 520.00             |                       |
|          |                        |         | Totals for Licenses & Permits     |                      | <u>520.00</u>      | <u>520.00</u>         |
| 5600     | Holiday Beautification |         |                                   | 0.00                 |                    |                       |
| 10/31/18 | Rec                    |         | City of HB                        |                      | 180.25             |                       |
|          |                        |         | Totals for Holiday Beautification |                      | <u>180.25</u>      | <u>180.25</u>         |

**HB Downtown Business Improvement District**

**General Ledger**

October 1, 2018 - October 31, 2018

| Date     | Reference               | Journal | Description                            | Beginning Balance | Current Amount   | Period End Balance |
|----------|-------------------------|---------|--|-------------------|------------------|--------------------|
| 5700     | Air Show                |         |  | 0.00              |                  |                    |
| 10/17/18 | 3251                    |         | Pedal Movement                         |                   | 1,350.00         |                    |
|          |                         |         | Totals for Air Show                    |                   | <u>1,350.00</u>  | <u>1,350.00</u>    |
| 5800.20  | Cleaning                |         |  | 0.00              |                  |                    |
| 10/31/18 | MALCO                   |         | Malco account activity                 |                   | 13,375.00        |                    |
| 10/31/18 | MALCO                   |         | Malco account activity                 |                   | 900.00           |                    |
|          |                         |         | Totals for Cleaning                    |                   | <u>14,275.00</u> | <u>14,275.00</u>   |
| 7010     | Advertising & Marketing |         |  | 0.00              |                  |                    |
| 10/31/18 | Rec                     |         | Facebook                               |                   | 106.67           |                    |
|          |                         |         | Totals for Advertising & Marketing     |                   | <u>106.67</u>    | <u>106.67</u>      |
| 7090     | Donations               |         |  | 0.00              |                  |                    |
| 10/17/18 | 3245                    |         | Huntington Beach Art Center Foundation |                   | 2,000.00         |                    |
|          |                         |         | Totals for Donations                   |                   | <u>2,000.00</u>  | <u>2,000.00</u>    |
| 7100     | Dues & Subscriptions    |         |  | 0.00              |                  |                    |
| 10/31/18 | Rec                     |         | Adobe                                  |                   | 14.99            |                    |
| 10/31/18 | Rec                     |         | Buddy Punch                            |                   | 49.00            |                    |
| 10/31/18 | Rec                     |         | Microsoft                              |                   | 62.50            |                    |
| 10/31/18 | Rec                     |         | Godaddy                                |                   | 16.99            |                    |
| 10/31/18 | Rec                     |         | Adobe                                  |                   | 14.99            |                    |
|          |                         |         | Totals for Dues & Subscriptions        |                   | <u>158.47</u>    | <u>158.47</u>      |
| 7175     | Accounting              |         |  | 0.00              |                  |                    |
| 10/17/18 | 3248                    |         | MCGINTY KNUDTSON & ASSOCIATES, LLP     |                   | 450.00           |                    |
| 10/17/18 | 3249                    |         | MCGINTY KNUDTSON & ASSOCIATES, LLP     |                   | 450.00           |                    |
| 10/31/18 | Rec                     |         | ADP                                    |                   | 120.00           |                    |
| 10/31/18 | Rec                     |         | ADP                                    |                   | 45.87            |                    |
| 10/31/18 | Rec                     |         | Freshbooks                             |                   | 60.00            |                    |
| 10/31/18 | Rec                     |         | ADP                                    |                   | 45.87            |                    |
|          |                         |         | Totals for Accounting                  |                   | <u>1,171.74</u>  | <u>1,171.74</u>    |
| 7210     | Office Expense          |         |  | 0.00              |                  |                    |
| 10/31/18 | Rec                     |         | Staples                                |                   | 31.07            |                    |
| 10/31/18 | Rec                     |         | Staples                                |                   | 246.70           |                    |
|          |                         |         | Totals for Office Expense              |                   | <u>277.77</u>    | <u>277.77</u>      |
| 7241     | Salaries & Wages        |         |  | 0.00              |                  |                    |
| 10/31/18 | PAYROLL                 |         | October Payroll                        |                   | 3,292.00         |                    |
|          |                         |         | Totals for Salaries & Wages            |                   | <u>3,292.00</u>  | <u>3,292.00</u>    |
| 7243     | Consulting              |         |  | 0.00              |                  |                    |
| 10/31/18 | 3257                    |         | Marianne Tonjes                        |                   | 5,416.67         |                    |
|          |                         |         | Totals for Consulting                  |                   | <u>5,416.67</u>  | <u>5,416.67</u>    |
| 7250     | Payroll Tax Expense     |         |  | 0.00              |                  |                    |
| 10/31/18 | PAYROLL                 |         | October Payroll                        |                   | 251.85           |                    |
|          |                         |         | Totals for Payroll Tax Expense         |                   | <u>251.85</u>    | <u>251.85</u>      |
| 7290     | Rent                    |         |  | 0.00              |                  |                    |
| 10/31/18 | 3256                    |         | Galizten Properties                    |                   | 800.00           |                    |
|          |                         |         | Totals for Rent                        |                   | <u>800.00</u>    | <u>800.00</u>      |
| 7310     | Security                |         |  | 0.00              |                  |                    |
| 10/17/18 | 3243                    |         | Executive Event Services               |                   | 18,262.00        |                    |

## HB Downtown Business Improvement District

### General Ledger

October 1, 2018 - October 31, 2018

| Date              | Reference       | Journal | Description                | Beginning<br>Balance | Current<br>Amount | Period End<br>Balance |
|-------------------|-----------------|---------|----------------------------|----------------------|-------------------|-----------------------|
| 10/31/18          | 3259            |         | Visit Huntington Beach     |                      | 4,000.00          |                       |
|                   |                 |         | Totals for Security        |                      | <u>22,262.00</u>  | <u>22,262.00</u>      |
| 7330              | Telephone       |         |                            | 0.00                 |                   |                       |
| 10/31/18          | 3258            |         | Time Warner Cable          |                      | 170.65            |                       |
| 10/31/18          | Rec             |         | Time Warner                |                      | <u>167.87</u>     |                       |
|                   |                 |         | Totals for Telephone       |                      | <u>338.52</u>     | <u>338.52</u>         |
| 8000              | Interest Income |         |                            | 0.00                 |                   |                       |
| 10/31/18          | INT             |         | Interest on account        |                      | <u>(28.79)</u>    |                       |
|                   |                 |         | Totals for Interest Income |                      | <u>(28.79)</u>    | <u>(28.79)</u>        |
| 8100              | Other Income    |         |                            | 0.00                 |                   |                       |
| 10/12/18          | 2               |         | October Cash Deposit       |                      | <u>(29.00)</u>    |                       |
| 10/18/18          | 2               |         | October Cash Deposits      |                      | <u>(30.00)</u>    |                       |
|                   |                 |         | Totals for Other Income    |                      | <u>(59.00)</u>    | <u>(59.00)</u>        |
|                   |                 |         | Report Total               |                      |                   | <u>0.00</u>           |
| Net Profit/(Loss) |                 |         |                            |                      |                   |                       |
| Current Period    |                 |         |                            |                      | <u>2,824.61</u>   |                       |
| Year-to-Date      |                 |         |                            |                      | <u>2,824.61</u>   |                       |

Distribution count = 238

## HB Downtown Business Improvement District Journals

October 1, 2018 - October 31, 2018

| Date             | Reference | Account | Payee ID   | Description                          | 1099 | Amount       |
|------------------|-----------|---------|------------|--------------------------------------|------|--------------|
| Journal: General |           |         |            |                                      |      |              |
| 10/01/18         | 3240      | 1020    | HBSpecific | City of Huntington Beach             |      | (1,080.00)   |
| 10/01/18         | 3240      | 5200.40 | HBSpecific | City of Huntington Beach             |      | 560.00       |
| 10/01/18         | 3240      | 5500.40 | HBSpecific | City of Huntington Beach             |      | 520.00       |
| 10/01/18         | SETUP     | 1025    |            | Combine BID, SCN & MALCO             |      | 1,000.57     |
| 10/01/18         | SETUP     | 1030    |            | Combine BID, SCN & MALCO             |      | 32,573.16    |
| 10/01/18         | SETUP     | 1040    |            | Combine BID, SCN & MALCO             |      | 260,465.00   |
| 10/01/18         | SETUP     | 1100    |            | Combine BID, SCN & MALCO             |      | (250.00)     |
| 10/01/18         | SETUP     | 1140    |            | Combine BID, SCN & MALCO             |      | (604.00)     |
| 10/01/18         | SETUP     | 1640    |            | Combine BID, SCN & MALCO             |      | 2,941.08     |
| 10/01/18         | SETUP     | 1670    |            | Combine BID, SCN & MALCO             |      | 1,306.31     |
| 10/01/18         | SETUP     | 1700    |            | Combine BID, SCN & MALCO             |      | (4,247.39)   |
| 10/01/18         | SETUP     | 2080    |            | Combine BID, SCN & MALCO             |      | 250.00       |
| 10/01/18         | SETUP     | 3100    |            | Combine BID, SCN & MALCO             |      | (293,434.73) |
| 10/05/18         | 2         | 4010    |            | City of HB - August 2018 Assessments |      | (6,660.51)   |
| 10/05/18         | 2         | 1020    |            | City of HB - August 2018 Assessments |      | 6,660.51     |
| 10/12/18         | 2         | 4300    |            | MO - Atkins Nursery                  |      | (245.00)     |
| 10/12/18         | 2         | 4300    |            | MO - Kettle Corn King                |      | (295.00)     |
| 10/12/18         | 2         | 4300    |            | Bonkerz 4 Ballons                    |      | (116.00)     |
| 10/12/18         | 2         | 4300    |            | Sheet Guys                           |      | (420.00)     |
| 10/12/18         | 2         | 4300    |            | Polynesian Designs                   |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | Edge of the World                    |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | MO - Sunny Cal Farms                 |      | (255.00)     |
| 10/12/18         | 2         | 4300    |            | Bee Ladies                           |      | (135.00)     |
| 10/12/18         | 2         | 4300    |            | Churro Mex                           |      | (295.00)     |
| 10/12/18         | 2         | 4300    |            | Keystone Cravings                    |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | MO - Henrys Farms                    |      | (136.00)     |
| 10/12/18         | 2         | 4300    |            | House of Bonsai                      |      | (235.00)     |
| 10/12/18         | 2         | 4300    |            | Choach's Art                         |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | Salt Lamps                           |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | Tamai Farms                          |      | (245.00)     |
| 10/12/18         | 2         | 4300    |            | Coach's Comfy Air Beds               |      | (420.00)     |
| 10/12/18         | 2         | 4300    |            | Maria's Flowers                      |      | (245.00)     |
| 10/12/18         | 2         | 4300    |            | Ohana Hawaiian Jewelry               |      | (620.00)     |
| 10/12/18         | 2         | 4300    |            | MO - Sergio's Leather                |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | IV Couture                           |      | (420.00)     |
| 10/12/18         | 2         | 4300    |            | It Make Scents                       |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | MO - Island Access                   |      | (420.00)     |
| 10/12/18         | 2         | 4300    |            | Tibetan Jewelry                      |      | (340.00)     |
| 10/12/18         | 2         | 4300    |            | Bark City                            |      | (470.00)     |
| 10/12/18         | 2         | 4300    |            | Devils & Divas                       |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | Snow Biz/Totally Nuts                |      | (295.00)     |
| 10/12/18         | 2         | 4300    |            | Gera's Roasted Corn                  |      | (295.00)     |
| 10/12/18         | 2         | 4300    |            | Natures Pets                         |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | Surf City                            |      | (340.00)     |
| 10/12/18         | 2         | 8100    |            | October Cash Deposit                 |      | (29.00)      |
| 10/12/18         | 2         | 1020    |            | 10/12/18 Collections                 |      | 9,421.00     |
| 10/12/18         | 2         | 4300    |            | Integrative Pain & Wellness Clinic   |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | Gerwig Avocado Ranch                 |      | (210.00)     |
| 10/12/18         | 2         | 4300    |            | Sit Means Sit                        |      | (490.00)     |
| 10/12/18         | 2         | 4300    |            | West Coast Bungy                     |      | (145.00)     |
| 10/12/18         | 2         | 4300    |            | All Ocean Art                        |      | (340.00)     |
| 10/12/18         | 2         | 4300    |            | Ride with Us                         |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | Spiritual Origins                    |      | (272.00)     |
| 10/12/18         | 2         | 4300    |            | Hawaiian Station                     |      | (243.00)     |
| 10/12/18         | 2         | 4300    |            | Gaytan Family Farm                   |      | (235.00)     |
| 10/12/18         | 2         | 4300    |            | Dolce Monachelli's                   |      | (350.00)     |
| 10/12/18         | 2         | 4300    |            | Back to Basics                       |      | (340.00)     |
| 10/12/18         | 2         | 4300    |            | MO - Howies Beef Jerky               |      | (620.00)     |

## HB Downtown Business Improvement District Journals

October 1, 2018 - October 31, 2018

| Date     | Reference | Account | Payee ID   | Description                        | 1099 | Amount     |
|----------|-----------|---------|------------|------------------------------------|------|------------|
| 10/12/18 | 2         | 4300    |            | Welk                               |      | (368.00)   |
| 10/12/18 | 2         | 1020    |            | 10/12/18 Collections               |      | 4,313.00   |
| 10/12/18 | 2         | 4300    |            | Saltena Corner                     |      | (285.00)   |
| 10/12/18 | 2         | 4300    |            | Barbara's Kettle Corn              |      | (295.00)   |
| 10/12/18 | 2         | 4300    |            | Richard Moseley                    |      | (670.00)   |
| 10/12/18 | 2         | 4300    |            | Starla's Boutique                  |      | (420.00)   |
| 10/12/18 | 2         | 4300    |            | Eva Designs                        |      | (420.00)   |
| 10/12/18 | 2         | 4300    |            | Simple Scents                      |      | (340.00)   |
| 10/12/18 | 2         | 4300    |            | Style up Hair Clips                |      | (340.00)   |
| 10/12/18 | 2         | 4300    |            | MO - Kisses of Coconut             |      | (350.00)   |
| 10/12/18 | 2         | 4300    |            | Hawaii Station                     |      | (420.00)   |
| 10/12/18 | 2         | 4300    |            | Papas and Dogs                     |      | (510.00)   |
| 10/12/18 | 2         | 4300    |            | Empanadas                          |      | (520.00)   |
| 10/12/18 | 2         | 4300    |            | Planet Cookies                     |      | (350.00)   |
| 10/12/18 | 2         | 4300    |            | Cheesecake in a Cup                |      | (340.00)   |
| 10/12/18 | 2         | 4300    |            | Baba Foods                         |      | (340.00)   |
| 10/12/18 | 2         | 4300    |            | Alex Fruits & Nuts                 |      | (350.00)   |
| 10/12/18 | 2         | 4300    |            | Tamales                            |      | (520.00)   |
| 10/12/18 | 2         | 4300    |            | Anna's Bakery                      |      | (340.00)   |
| 10/12/18 | 2         | 4300    |            | HB Fire Pits                       |      | (340.00)   |
| 10/12/18 | 2         | 4300    |            | Mo - Pro Garage                    |      | (460.00)   |
| 10/12/18 | 2         | 4300    |            | Hypnosis                           |      | (350.00)   |
| 10/12/18 | 2         | 4300    |            | Hortencia                          |      | (410.00)   |
| 10/12/18 | 2         | 4300    |            | Acapulco Pico                      |      | (350.00)   |
| 10/12/18 | 2         | 4300    |            | Turmeric                           |      | (370.00)   |
| 10/12/18 | 2         | 4300    |            | Redbeards Hot Sauce                |      | (350.00)   |
| 10/12/18 | 2         | 4300    |            | Istanbul                           |      | (410.00)   |
| 10/12/18 | 2         | 4300    |            | The Almond Guy                     |      | (116.00)   |
| 10/12/18 | 2         | 4300    |            | Don Betos/Gama                     |      | (245.00)   |
| 10/12/18 | 2         | 4300    |            | MO - World Wide Plants             |      | (350.00)   |
| 10/12/18 | 2         | 4300    |            | Tiffany's House                    |      | (350.00)   |
| 10/12/18 | 2         | 1020    |            | 10/12/18 Collections               |      | 10,911.00  |
| 10/12/18 | 2         | 4300    |            | MO - Islander Access               |      | (56.00)    |
| 10/12/18 | 2         | 4300    |            | MO - Hortencia                     |      | (56.00)    |
| 10/12/18 | 2         | 4300    |            | The Almond Guy                     |      | (108.00)   |
| 10/12/18 | 2         | 4300    |            | Turmeric                           |      | (79.20)    |
| 10/12/18 | 2         | 4300    |            | Maria's Flowers                    |      | (196.00)   |
| 10/12/18 | 2         | 4300    |            | Bark City                          |      | (376.00)   |
| 10/12/18 | 2         | 4300    |            | Pupusas Yeni                       |      | (416.00)   |
| 10/12/18 | 2         | 4300    |            | Planet Cookies                     |      | (336.00)   |
| 10/12/18 | 2         | 4300    |            | Divinity                           |      | (280.00)   |
| 10/12/18 | 2         | 4300    |            | Simple Scents                      |      | (272.00)   |
| 10/12/18 | 2         | 4300    |            | Papas and Dogs                     |      | (408.00)   |
| 10/12/18 | 2         | 4300    |            | Devils and Divas                   |      | (280.00)   |
| 10/12/18 | 2         | 4300    |            | Caricatures                        |      | (27.00)    |
| 10/12/18 | 2         | 4300    |            | Enlarge Media Group                |      | (1,008.00) |
| 10/12/18 | 2         | 4300    |            | Empanadas                          |      | (416.00)   |
| 10/12/18 | 2         | 4300    |            | MO - Kettle Corn King              |      | (176.00)   |
| 10/12/18 | 2         | 4300    |            | Sola Foods                         |      | (272.00)   |
| 10/12/18 | 2         | 4300    |            | Integrative Pain & Wellness Clinic |      | (280.00)   |
| 10/12/18 | 2         | 4300    |            | Hawaiian Imports                   |      | (86.00)    |
| 10/12/18 | 2         | 4300    |            | Gaytan Family Farm                 |      | (188.00)   |
| 10/12/18 | 2         | 4300    |            | Bazil Chiropractic Health Ctr      |      | (460.00)   |
| 10/12/18 | 2         | 4300    |            | Avila's El Ranchito                |      | (26.00)    |
| 10/12/18 | 2         | 1020    |            | 10/12/18 Collections               |      | 5,802.20   |
| 10/12/18 | 2         | 4400    |            | Duke's HB - SCD Sponsorship        |      | (1,000.00) |
| 10/12/18 | 2         | 1020    |            | Duke's HB - SCD Sponsorship        |      | 1,000.00   |
| 10/17/18 | 3241      | 1020    | City of HB | City of Huntington Beach           |      | (1,190.04) |
| 10/17/18 | 3241      | 5300.30 | City of HB | City of Huntington Beach           |      | 1,190.04   |

## HB Downtown Business Improvement District Journals

October 1, 2018 - October 31, 2018

| Date     | Reference | Account | Payee ID    | Description                            | 1099 | Amount      |
|----------|-----------|---------|-------------|--|------|-------------|
| 10/17/18 | 3242      | 1020    | DONALDSTOKE | Donald Stokes                          |      | (250.00)    |
| 10/17/18 | 3242      | 5200.25 | DONALDSTOKE | Donald Stokes                          |      | 250.00      |
| 10/17/18 | 3243      | 1020    | Executive E | Executive Event Services               |      | (18,262.00) |
| 10/17/18 | 3243      | 7310    | Executive E | Executive Event Services               |      | 18,262.00   |
| 10/17/18 | 3245      | 1020    | HBARTCTR    | Huntington Beach Art Center Foundation |      | (2,000.00)  |
| 10/17/18 | 3245      | 7090    | HBARTCTR    | Huntington Beach Art Center Foundation |      | 2,000.00    |
| 10/17/18 | 3246      | 1020    | JURASSICPAR | Jurassic Parties                       |      | (950.00)    |
| 10/17/18 | 3246      | 5200.25 | JURASSICPAR | Jurassic Parties                       |      | 950.00      |
| 10/17/18 | 3247      | 1020    | Malco       | Malco Maintenance                      |      | (2,995.00)  |
| 10/17/18 | 3247      | 5300.85 | Malco       | Malco Maintenance                      |      | 2,730.00    |
| 10/17/18 | 3247      | 5300.85 | Malco       | Malco Maintenance                      |      | 265.00      |
| 10/17/18 | 3248      | 1020    | MKB         | MCGINTY KNUDTSON & ASSOCIATES, LLP     |      | (450.00)    |
| 10/17/18 | 3248      | 7175    | MKB         | MCGINTY KNUDTSON & ASSOCIATES, LLP     |      | 450.00      |
| 10/17/18 | 3249      | 1020    | MKB         | MCGINTY KNUDTSON & ASSOCIATES, LLP     |      | (450.00)    |
| 10/17/18 | 3249      | 7175    | MKB         | MCGINTY KNUDTSON & ASSOCIATES, LLP     |      | 450.00      |
| 10/17/18 | 3251      | 1020    | PEDALMOVE   | Pedal Movement                         |      | (1,350.00)  |
| 10/17/18 | 3251      | 5700    | PEDALMOVE   | Pedal Movement                         |      | 1,350.00    |
| 10/17/18 | 3252      | 1020    | Fun Service | Fun Services                           |      | (1,300.00)  |
| 10/17/18 | 3252      | 5200.25 | Fun Service | Fun Services                           |      | 1,300.00    |
| 10/18/18 | 2         | 4300    |             | Art 4 Shore                            |      | (145.00)    |
| 10/18/18 | 2         | 4300    |             | Frogs Organic Bakery                   |      | (350.00)    |
| 10/18/18 | 2         | 4300    |             | Creative Mat                           |      | (350.00)    |
| 10/18/18 | 2         | 4300    |             | Divinity                               |      | (350.00)    |
| 10/18/18 | 2         | 4300    |             | Back Alley Art                         |      | (340.00)    |
| 10/18/18 | 2         | 4300    |             | Pupusas Yeni                           |      | (520.00)    |
| 10/18/18 | 2         | 4300    |             | Blossoms of Aloha                      |      | (245.00)    |
| 10/18/18 | 2         | 4300    |             | The Almond Guy                         |      | (29.00)     |
| 10/18/18 | 2         | 4300    |             | Welk                                   |      | (92.00)     |
| 10/18/18 | 2         | 4300    |             | Giddy up Pony Ride & Petting Zoo       |      | (135.00)    |
| 10/18/18 | 2         | 4300    |             | Baby Mini Donuts                       |      | (285.00)    |
| 10/18/18 | 2         | 8100    |             | October Cash Deposits                  |      | (30.00)     |
| 10/18/18 | 2         | 1020    |             | 10/18/18 Collections                   |      | 2,871.00    |
| 10/24/18 | 3253      | 1020    | Fun Service | Fun Services                           |      | (1,275.00)  |
| 10/24/18 | 3253      | 5200.25 | Fun Service | Fun Services                           |      | 1,275.00    |
| 10/31/18 | 3254      | 1020    | Cashier     | Cashier - CDFA                         |      | (2,380.00)  |
| 10/31/18 | 3254      | 5300.95 | Cashier     | Cashier - CDFA                         |      | 2,380.00    |
| 10/31/18 | 3255      | 1020    | City of HB  | City of Huntington Beach               |      | (800.00)    |
| 10/31/18 | 3255      | 5300.65 | City of HB  | City of Huntington Beach               |      | 800.00      |
| 10/31/18 | 3256      | 1020    | Galitzen    | Galitzen Properties                    |      | (800.00)    |
| 10/31/18 | 3256      | 7290    | Galitzen    | Galitzen Properties                    |      | 800.00      |
| 10/31/18 | 3257      | 1020    | MarianneTon | Marianne Tonjes                        |      | (5,416.67)  |
| 10/31/18 | 3257      | 7243    | MarianneTon | Marianne Tonjes                        |      | 5,416.67    |
| 10/31/18 | 3258      | 1020    | Time Warner | Time Warner Cable                      |      | (170.65)    |
| 10/31/18 | 3258      | 7330    | Time Warner | Time Warner Cable                      |      | 170.65      |
| 10/31/18 | 3259      | 1020    | VisitHB     | Visit Huntington Beach                 |      | (4,000.00)  |
| 10/31/18 | 3259      | 7310    | VisitHB     | Visit Huntington Beach                 |      | 4,000.00    |
| 10/31/18 | INT       | 8000    |             | Interest on account                    |      | (28.79)     |
| 10/31/18 | INT       | 1025    |             | Interest on account                    |      | 28.79       |
| 10/31/18 | MALCO     | 5800.20 |             | Malco account activity                 |      | 13,375.00   |
| 10/31/18 | MALCO     | 5800.20 |             | Malco account activity                 |      | 900.00      |
| 10/31/18 | MALCO     | 1030    |             | Malco account activity                 |      | (14,275.00) |
| 10/31/18 | MALCO     | 4800    |             | City of HB - Malco deposit             |      | (30,100.00) |
| 10/31/18 | MALCO     | 1030    |             | City of HB - Malco deposit             |      | 30,100.00   |
| 10/31/18 | MALCO     | 1020    |             | Transfer from MALCO                    |      | 1,000.00    |
| 10/31/18 | MALCO     | 1030    |             | Transfer from MALCO                    |      | (1,000.00)  |
| 10/31/18 | PAYROLL   | 7241    |             | October Payroll                        |      | 3,292.00    |
| 10/31/18 | PAYROLL   | 7250    |             | October Payroll                        |      | 251.85      |
| 10/31/18 | PAYROLL   | 1020    |             | October Payroll                        |      | (1,210.61)  |
| 10/31/18 | PAYROLL   | 1020    |             | October Payroll                        |      | (1,412.13)  |

**HB Downtown Business Improvement District  
Journals**

October 1, 2018 - October 31, 2018

| Date     | Reference | Account | Payee ID | Description        | 1099 | Amount      |
|----------|-----------|---------|----------|--------------------|------|-------------|
| 10/31/18 | PAYROLL   | 1020    |          | October Payroll    |      | (412.22)    |
| 10/31/18 | PAYROLL   | 1020    |          | October Payroll    |      | (508.89)    |
| 10/31/18 | Rec       | 1020    |          | Adobe              |      | (14.99)     |
| 10/31/18 | Rec       | 7100    |          | Adobe              |      | 14.99       |
| 10/31/18 | Rec       | 1020    |          | Facebook           |      | (106.67)    |
| 10/31/18 | Rec       | 7010    |          | Facebook           |      | 106.67      |
| 10/31/18 | Rec       | 1020    |          | Buddy Punch        |      | (49.00)     |
| 10/31/18 | Rec       | 7100    |          | Buddy Punch        |      | 49.00       |
| 10/31/18 | Rec       | 1020    |          | ADP                |      | (120.00)    |
| 10/31/18 | Rec       | 7175    |          | ADP                |      | 120.00      |
| 10/31/18 | Rec       | 1020    |          | Sams Club          |      | (100.00)    |
| 10/31/18 | Rec       | 5200    |          | Sams Club          |      | 100.00      |
| 10/31/18 | Rec       | 1020    |          | Microsoft          |      | (62.50)     |
| 10/31/18 | Rec       | 7100    |          | Microsoft          |      | 62.50       |
| 10/31/18 | Rec       | 1020    |          | Home Depot         |      | (52.71)     |
| 10/31/18 | Rec       | 5200    |          | Home Depot         |      | 52.71       |
| 10/31/18 | Rec       | 1020    |          | OC Event Pro       |      | (210.00)    |
| 10/31/18 | Rec       | 5200    |          | OC Event Pro       |      | 210.00      |
| 10/31/18 | Rec       | 1020    |          | Zhang Xing         |      | (152.51)    |
| 10/31/18 | Rec       | 5200    |          | Zhang Xing         |      | 152.51      |
| 10/31/18 | Rec       | 1020    |          | ADP                |      | (45.87)     |
| 10/31/18 | Rec       | 7175    |          | ADP                |      | 45.87       |
| 10/31/18 | Rec       | 1020    |          | Target             |      | (14.54)     |
| 10/31/18 | Rec       | 5200    |          | Target             |      | 14.54       |
| 10/31/18 | Rec       | 1020    |          | Staples            |      | (31.07)     |
| 10/31/18 | Rec       | 7210    |          | Staples            |      | 31.07       |
| 10/31/18 | Rec       | 1020    |          | Time Warner        |      | (167.87)    |
| 10/31/18 | Rec       | 7330    |          | Time Warner        |      | 167.87      |
| 10/31/18 | Rec       | 1020    |          | Staples            |      | (246.70)    |
| 10/31/18 | Rec       | 7210    |          | Staples            |      | 246.70      |
| 10/31/18 | Rec       | 1020    |          | City of HB         |      | (180.25)    |
| 10/31/18 | Rec       | 5600    |          | City of HB         |      | 180.25      |
| 10/31/18 | Rec       | 1020    |          | Freshbooks         |      | (60.00)     |
| 10/31/18 | Rec       | 7175    |          | Freshbooks         |      | 60.00       |
| 10/31/18 | Rec       | 1020    |          | Target             |      | (5.82)      |
| 10/31/18 | Rec       | 5200    |          | Target             |      | 5.82        |
| 10/31/18 | Rec       | 1020    |          | Target             |      | (8.73)      |
| 10/31/18 | Rec       | 5200    |          | Target             |      | 8.73        |
| 10/31/18 | Rec       | 1020    |          | Godaddy            |      | (16.99)     |
| 10/31/18 | Rec       | 7100    |          | Godaddy            |      | 16.99       |
| 10/31/18 | Rec       | 1020    |          | ADP                |      | (45.87)     |
| 10/31/18 | Rec       | 7175    |          | ADP                |      | 45.87       |
| 10/31/18 | Rec       | 1020    |          | Brewster           |      | (96.98)     |
| 10/31/18 | Rec       | 5200    |          | Brewster           |      | 96.98       |
| 10/31/18 | Rec       | 1020    |          | The Funnel House   |      | (15.00)     |
| 10/31/18 | Rec       | 5200    |          | The Funnel House   |      | 15.00       |
| 10/31/18 | Rec       | 1020    |          | Dirty Dog          |      | (15.00)     |
| 10/31/18 | Rec       | 5200    |          | Dirty Dog          |      | 15.00       |
| 10/31/18 | Rec       | 1020    |          | Sams Club          |      | (3,459.12)  |
| 10/31/18 | Rec       | 5200    |          | Sams Club          |      | 3,459.12    |
| 10/31/18 | Rec       | 1020    |          | Cold Stone         |      | (30.00)     |
| 10/31/18 | Rec       | 5200    |          | Cold Stone         |      | 30.00       |
| 10/31/18 | Rec       | 1020    |          | Adobe              |      | (14.99)     |
| 10/31/18 | Rec       | 7100    |          | Adobe              |      | 14.99       |
| 10/31/18 | Rec       | 1020    |          | Deposit adjustment |      | (14.00)     |
| 10/31/18 | Rec       | 4300    |          | Deposit adjustment |      | 14.00       |
| 10/31/18 | SCN       | 1020    |          | Transfers from SCN |      | 59,900.00   |
| 10/31/18 | SCN       | 1040    |          | Transfers from SCN |      | (59,900.00) |
| 10/31/18 | SCN       | 1025    |          | Transfers from SCN |      | 199,000.00  |



## HB Downtown Business Improvement District

### Journals

October 1, 2018 - October 31, 2018

| Date     | Reference | Account | Payee ID | Description          | 1099                            | Amount       |
|----------|-----------|---------|----------|----------------------|---------------------------------|--------------|
| 10/31/18 | SCN       | 1040    |          | Transfers from SCN   |                                 | (199,000.00) |
| 10/31/18 | SVCH      | 5300.10 |          | Bank service charges |                                 | 7.50         |
| 10/31/18 | SVCH      | 1040    |          | Bank service charges |                                 | (7.50)       |
|          |           |         |          |                      | Transaction Balance for General | <u>0.00</u>  |

Transaction Totals

|                    |                    |
|--------------------|--------------------|
| Total Debits       | <u>697,826.51</u>  |
| Total Credits      | <u>697,826.51</u>  |
| Account Hash Total | <u>885834.9000</u> |

Transaction count = 166

Distribution count = 238

McGinty, Knudtson & Associates, LLP  
20422 Beach Blvd Ste 450  
Huntington Beach, CA 92648-8301  
714-536-7777

HB Downtown Business Improvement District  
315 3rd St  
Suite E  
Huntington Beach, CA 92648  
714-536-8300

Management is responsible for the accompanying financial statements of HB Downtown Business Improvement District, (a non profit corporation), which comprise the statement of assets, liabilities, and net assets - modified cash basis as of November 30, 2018, and the related statements of revenues and expenses - modified cash basis and cash flows for the 1 Month and the 2 Months then ended in accordance with the modified cash basis of accounting, and for determining that the modified cash basis of accounting is an acceptable financial reporting framework. We have performed a compilation engagement in accordance with Statements on Standards for Accounting and Review Services promulgated by the Accounting and Review Services Committee of the AICPA. We did not audit or review the financial statement nor were we required to perform any procedures to verify the accuracy or completeness of the information provided by management. Accordingly, we do not express an opinion, a conclusion, nor provide any form of assurance on these financial statements.

Management has elected to omit substantially all of the disclosures ordinarily included in financial statements prepared on the modified cash basis of accounting. If the omitted disclosures and statement were included in the financial statements, they might influence the user's conclusions about the company's financial position, results of operations, and cash flows. Accordingly, these financial statements are not designed for those who are not informed about such matters.

McGinty, Knudtson & Associates, LLP

January 16, 2019

HB Downtown Business Improvement District  
Statement of Assets, Liabilities, and Net Assets - Income Tax Basis  
As of November 30, 2018

Assets

|                                  |                          |
|----------------------------------|--------------------------|
| Current Assets                   |                          |
| First Bank - Checking            | \$ 33,356.67             |
| First Bank - CD                  | 200,070.46               |
| First Bank - Maintenance Account | 46,398.16                |
| First Bank - Surf City Nights    | 1,557.50                 |
| Prepaid Rent                     | <u>500.00</u>            |
| <br>Total Current Assets         | <br><u>281,882.79</u>    |
| Property and Equipment           |                          |
| Machinery & Equipment            | 2,941.08                 |
| Computers                        | 1,306.31                 |
| Less Accumulated Depreciation    | <u>(4,247.39)</u>        |
| <br>Net Property and Equipment   | <br><u>0.00</u>          |
| <br>Total Assets                 | <br><u>\$ 281,882.79</u> |

HB Downtown Business Improvement District  
Statement of Assets, Liabilities, and Net Assets - Income Tax Basis  
As of November 30, 2018

Liabilities and Net Assets

|                                  |                             |
|----------------------------------|-----------------------------|
| Current Liabilities              |                             |
| Accrued Payroll                  | \$ (185.14)                 |
| Payroll Taxes Payable            | <u>(853.29)</u>             |
| <br>                             |                             |
| Total Current Liabilities        | <u>(1,038.43)</u>           |
| <br>                             |                             |
| Long-Term Liabilities            |                             |
| <br>                             |                             |
| Total Long-Term Liabilities      | <u>0.00</u>                 |
| <br>                             |                             |
| Total Liabilities                | <u>(1,038.43)</u>           |
| <br>                             |                             |
| Net Assets                       |                             |
| Retained Earnings                | <u>282,921.22</u>           |
| <br>                             |                             |
| Total Net Assets                 | <u>282,921.22</u>           |
| <br>                             |                             |
| Total Liabilities and Net Assets | <u><u>\$ 281,882.79</u></u> |

**HB Downtown Business Improvement District**  
**Statement of Revenues & Expenses - Modified Cash Basis**  
**Actual vs. Budget**

|                                     | 1 Month Ended<br>November 30, 2018<br>Actual | 2 Months Ended<br>November 30, 2018<br>Actual | Annual Budget     |
|-------------------------------------|--|---|-------------------|
| <b>Revenue</b>                      |  |   |                   |
| BID Assessments - Prior Year        | \$ 7,951.87                                  | \$ 14,612.38                                  | \$ 0.00           |
| BID Assessments - Current Year      | 0.00   | 0.00  | 104,510.00        |
| Chili at the Beach                  | 0.00   | 0.00  | 30,000.00         |
| Surf City Nights                    | 22,596.00                                    | 55,841.20                                     | 314,000.00        |
| Surf City Days                      | 1,000.00                                     | 2,000.00                                      | 5,000.00          |
| Miracle on Main Street              | 1,750.00                                     | 1,750.00                                      | 0.00              |
| Malco Maintenance                   | 0.00   | 30,100.00                                     | 160,000.00        |
|                                     | <u>33,297.87</u>                             | <u>104,303.58</u>                             | <u>613,510.00</u> |
| <b>Total Revenue</b>                |  |   |                   |
| <b>Event Expenses</b>               |  |   |                   |
| <b>Chili at the Beach</b>           |  |   |                   |
| Chili at the Beach                  | 0.00   | 0.00  | 22000.00          |
| <b>Total Chili at the Beach</b>     | <u>0.00</u>                                  | <u>0.00</u>                                   | <u>22000.00</u>   |
| <b>Halloween</b>                    |  |   |                   |
| Halloween                           | 0.00   | 4160.41                                       | 11000.00          |
| Candy                               | 30.04  | 30.04   | 0.00              |
| Entertainment                       | 0.00   | 3775.00                                       | 0.00              |
| Licenses & Permits                  | 0.00   | 560.00  | 0.00              |
| Miscellaneous event expenses        | 293.15                                       | 293.15  | 0.00              |
| Printing & Production               | 295.57                                       | 295.57  | 0.00              |
| <b>Total Halloween</b>              | <u>618.76</u>                                | <u>9114.17</u>                                | <u>11000.00</u>   |
| <b>Surf City Nights</b>             |  |   |                   |
| Cleaning                            | 128.44                                       | 128.44  | 2400.00           |
| Entertainment                       | 738.00                                       | 738.00  | 0.00              |
| Barricades & Closures               | 0.00   | 1190.04                                       | 7200.00           |
| Parking                             | 800.00                                       | 1600.00                                       | 8400.00           |
| Printing & Production               | 59.70  | 59.70   | 0.00              |
| Setup                               | 2730.00                                      | 5725.00                                       | 34020.00          |
| Taxes                               | 0.00   | 2380.00                                       | 0.00              |
| <b>Total Surf City Nights</b>       | <u>4456.14</u>                               | <u>11821.18</u>                               | <u>52020.00</u>   |
| <b>Surf City Days</b>               |  |   |                   |
| Administration                      | 0.00   | 7.50  | 15500.00          |
| Surf City Days                      | -304.00                                      | -304.00                                       | 5000.00           |
| <b>Total Surf City Days</b>         | <u>-304.00</u>                               | <u>-296.50</u>                                | <u>20500.00</u>   |
| <b>Miracle on Main Street</b>       |  |   |                   |
| Miracle on Main Street              | -69.42                                       | -69.42  | 10000.00          |
| Licenses & Permits                  | 251.25                                       | 771.25  | 0.00              |
| Marketing & Advertising             | 292.47                                       | 292.47  | 0.00              |
| Miscellaneous event expenses        | 615.83                                       | 615.83  | 0.00              |
| <b>Total Miracle on Main Street</b> | <u>1090.13</u>                               | <u>1610.13</u>                                | <u>10000.00</u>   |
| <b>Holiday Beautification</b>       |  |   |                   |
| Holiday Beautification              | 9502.91                                      | 9683.16                                       | 21000.00          |
| Administration                      | 5455.07                                      | 5455.07                                       | 0.00              |
| <b>Total Holiday Beautification</b> | <u>14957.98</u>                              | <u>15138.23</u>                               | <u>21000.00</u>   |
| <b>Air Show</b>                     |  |   |                   |
| Air Show                            | 0.00   | 1350.00                                       | 5000.00           |
| Printing & Production               | 31.90  | 31.90   | 0.00              |
| <b>Total Air Show</b>               | <u>31.90</u>                                 | <u>1381.90</u>                                | <u>5000.00</u>    |
| <b>Malco Maintenance</b>            |  |   |                   |
| Malco Maintenance                   | 0.00   | 0.00  | 148000.00         |
| Cleaning                            | 0.00   | 14275.00                                      | 0.00              |
| <b>Total Malco Maintenance</b>      | <u>0.00</u>                                  | <u>14275.00</u>                               | <u>148000.00</u>  |
| <b>Other Events</b>                 |  |   |                   |
| Licenses & Permits                  | 20.00  | 20.00   | 0.00              |

**HB Downtown Business Improvement District**  
**Statement of Revenues & Expenses - Modified Cash Basis**  
**Actual vs. Budget**

|                                | 1 Month Ended<br>November 30, 2018<br>Actual | 2 Months Ended<br>November 30, 2018<br>Actual | Annual Budget         |
|--------------------------------|--|---|-----------------------|
| Total Other Events             | 20.00  | 20.00   |                       |
| Total Event Expenses           | <u>20,890.91</u>                             | <u>53,084.11</u>                              | <u>289,520.00</u>     |
| Gross Profit                   | <u>12,406.96</u>                             | <u>51,219.47</u>                              | <u>323,990.00</u>     |
| <b>Operating Expenses</b>      |  |   |                       |
| Advertising & Marketing        | 0.00   | 106.67  | 21,000.00             |
| Ambassador Program             | 0.00   | 0.00  | 48,000.00             |
| Bank Charges                   | 0.00   | 0.00  | 600.00                |
| Donations                      | 600.00                                       | 2,600.00                                      | 3,600.00              |
| Dues & Subscriptions           | 143.48                                       | 301.95  | 1,000.00              |
| Insurance                      | 0.00   | 0.00  | 8,400.00              |
| Accounting                     | 721.74                                       | 1,893.48                                      | 7,700.00              |
| Licenses & Fees                | 0.00   | 0.00  | 1,800.00              |
| Meeting Expenses               | 0.00   | 0.00  | 3,600.00              |
| Office Expense                 | 0.00   | 277.77  | 3,000.00              |
| Office Salaries & Wages        | 0.00   | 0.00  | 18,960.00             |
| Salaries & Wages               | 3,768.77                                     | 7,060.77                                      | 51,996.00             |
| Consulting                     | 5,416.67                                     | 10,833.34                                     | 64,999.92             |
| Payroll Tax Expense            | 288.31                                       | 540.16  | 6,720.00              |
| Postage                        | 16.49  | 16.49   | 0.00                  |
| BID Member Printing            | 1,023.87                                     | 1,023.87                                      | 0.00                  |
| Rent                           | 800.00                                       | 1,600.00                                      | 13,800.00             |
| Repairs & Maintenance          | 0.00   | 0.00  | 500.00                |
| Security                       | 15,976.00                                    | 38,238.00                                     | 112,800.00            |
| Telephone                      | <u>168.27</u>                                | <u>506.79</u>                                 | <u>1,980.00</u>       |
| Total Operating Expenses       | <u>28,923.60</u>                             | <u>64,999.29</u>                              | <u>370,455.92</u>     |
| Operating Income (Loss)        | <u>(16,516.64)</u>                           | <u>(13,779.82)</u>                            | <u>(46,465.92)</u>    |
| <b>Other Income (Expenses)</b> |  |   |                       |
| Interest Income                | 41.10  | 69.89   | 0.00                  |
| Other Income                   | 40.00  | 99.00   | 0.00                  |
| Other Expenses                 | <u>0.00</u>                                  | <u>0.00</u>                                   | <u>(18,000.00)</u>    |
| Total Other Income (Expenses)  | <u>81.10</u>                                 | <u>168.89</u>                                 | <u>(18,000.00)</u>    |
| Net Income (Loss) Before Taxes | <u>(16,435.54)</u>                           | <u>(13,610.93)</u>                            | <u>(64,465.92)</u>    |
| Net Income (Loss)              | <u>\$ (16,435.54)</u>                        | <u>\$ (13,610.93)</u>                         | <u>\$ (64,465.92)</u> |

**HB Downtown Business Improvement District**  
**Statement of Revenues & Expenses - Modified Cash Basis**  
**12 Month Comparison for 2018**

|                                 | 10/31/18         | 11/30/18         | 12/31/18         | 01/31/19           | 02/28/19    | 03/31/19    | 04/30/19    | 05/31/19    | 06/30/19    | 07/31/19    | 08/31/19    | 09/30/19    | Total             |
|---------------------------------|------------------|------------------|------------------|--------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------------|
| <b>Sales</b>                    |                  |                  |                  |                    |             |             |             |             |             |             |             |             |                   |
| BID Assessments - Prior Year    | \$ 6,660.51      | \$ 7,951.87      | \$ 0.00          | \$ 0.00            | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 0.00     | \$ 14,612.38      |
| Surf City Nights                | 33,245.20        | 22,596.00        | 16,844.00        | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 72,685.20         |
| Surf City Days                  | 1,000.00         | 1,000.00         | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 2,000.00          |
| Miracle on Main Street          | 0.00             | 1,750.00         | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 1,750.00          |
| Malco Maintenance               | 30,100.00        | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 30,100.00         |
| <b>Total Sales</b>              | <b>71,005.71</b> | <b>33,297.87</b> | <b>16,844.00</b> | <b>0.00</b>        | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>121,147.58</b> |
| <b>Cost of Goods Sold</b>       |                  |                  |                  |                    |             |             |             |             |             |             |             |             |                   |
| Halloween                       | 4,160.41         | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 4,160.41          |
| Candy                           | 0.00             | 30.04            | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 30.04             |
| Entertainment                   | 3,775.00         | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 3,775.00          |
| Licenses & Permits              | 560.00           | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 560.00            |
| Miscellaneous event expenses    | 0.00             | 293.15           | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 293.15            |
| Printing & Production           | 0.00             | 295.57           | 0.00             | 74.82              | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 370.39            |
| Administration                  | 7.50             | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 7.50              |
| Cleaning                        | 0.00             | 128.44           | 168.44           | 232.50             | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 529.38            |
| Entertainment                   | 0.00             | 738.00           | 545.00           | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 1,283.00          |
| Barricades & Closures           | 1,190.04         | 0.00             | 0.00             | 1,206.12           | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 2,396.16          |
| Parking                         | 800.00           | 800.00           | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 1,600.00          |
| Printing & Production           | 0.00             | 59.70            | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 59.70             |
| Setup                           | 2,995.00         | 2,730.00         | 2,730.00         | 2,100.00           | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 10,555.00         |
| Taxes                           | 2,380.00         | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 2,380.00          |
| Surf City Days                  | 0.00             | (304.00)         | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | (304.00)          |
| Miracle on Main Street          | 0.00             | (69.42)          | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | (69.42)           |
| Licenses & Permits              | 520.00           | 251.25           | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 771.25            |
| Marketing & Advertising         | 0.00             | 292.47           | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 292.47            |
| Miscellaneous event expenses    | 0.00             | 615.83           | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 615.83            |
| Holiday Beautification          | 180.25           | 9,502.91         | 0.00             | 7,350.00           | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 17,033.16         |
| Administration                  | 0.00             | 5,455.07         | 1,662.85         | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 7,117.92          |
| Air Show                        | 1,350.00         | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 1,350.00          |
| Printing & Production           | 0.00             | 31.90            | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 31.90             |
| Cleaning                        | 14,275.00        | 0.00             | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 14,275.00         |
| Licenses & Permits              | 0.00             | 20.00            | 0.00             | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 20.00             |
| <b>Total Cost of Goods Sold</b> | <b>32,193.20</b> | <b>20,870.91</b> | <b>5,106.29</b>  | <b>10,963.44</b>   | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>69,133.84</b>  |
| <b>Gross Profit</b>             | <b>38,812.51</b> | <b>12,426.96</b> | <b>11,737.71</b> | <b>(10,963.44)</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>0.00</b> | <b>52,013.74</b>  |
| <b>Operating Expenses</b>       |                  |                  |                  |                    |             |             |             |             |             |             |             |             |                   |
| Advertising & Marketing         | 106.67           | 0.00             | 67.97            | 0.00               | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 0.00        | 174.64            |

**HB Downtown Business Improvement District**  
**Statement of Revenues & Expenses - Modified Cash Basis**  
**12 Month Comparison for 2018**

|                                       | 10/31/18           | 11/30/18              | 12/31/18             | 01/31/19              | 02/28/19       | 03/31/19       | 04/30/19       | 05/31/19       | 06/30/19       | 07/31/19       | 08/31/19       | 09/30/19       | Total                 |
|---------------------------------------|--------------------|-----------------------|----------------------|-----------------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|----------------|-----------------------|
| Donations                             | 2,000.00           | 600.00                | 300.00               | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 2,900.00              |
| Dues & Subscriptions                  | 158.47             | 143.48                | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 301.95                |
| Insurance                             | 0.00               | 0.00                  | 5,324.60             | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 5,324.60              |
| Accounting                            | 1,171.74           | 721.74                | 450.00               | 450.00                | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 2,793.48              |
| Meeting Expenses                      | 0.00               | 0.00                  | 254.05               | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 254.05                |
| Office Expense                        | 277.77             | 0.00                  | 4.20                 | 50.00                 | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 331.97                |
| Salaries & Wages                      | 3,292.00           | 3,768.77              | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 7,060.77              |
| Consulting                            | 5,416.67           | 5,416.67              | 5,416.67             | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 16,250.01             |
| Payroll Tax Expense                   | 251.85             | 288.31                | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 540.16                |
| Postage                               | 0.00               | 16.49                 | 16.49                | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 32.98                 |
| BID Member Printing                   | 0.00               | 1,023.87              | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 1,023.87              |
| Rent                                  | 800.00             | 800.00                | 800.00               | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 2,400.00              |
| Security                              | 22,262.00          | 15,976.00             | 3,000.00             | 10,848.00             | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 52,086.00             |
| Telephone                             | 338.52             | 168.27                | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 506.79                |
| <b>Total Operating Expenses</b>       | <b>36,075.69</b>   | <b>28,923.60</b>      | <b>15,633.98</b>     | <b>11,348.00</b>      | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>91,981.27</b>      |
| <b>Operating Income (Loss)</b>        | <b>2,736.82</b>    | <b>(16,496.64)</b>    | <b>(3,896.27)</b>    | <b>(22,311.44)</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>(39,967.53)</b>    |
| <b>Other Income (Expenses)</b>        |                    |                       |                      |                       |                |                |                |                |                |                |                |                |                       |
| Interest Income                       | 28.79              | 41.10                 | 0.00                 | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 69.89                 |
| Other Income                          | 59.00              | 40.00                 | 92.00                | 0.00                  | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 0.00           | 191.00                |
| <b>Total Other Income (Expenses)</b>  | <b>87.79</b>       | <b>81.10</b>          | <b>92.00</b>         | <b>0.00</b>           | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>260.89</b>         |
| <b>Net Income (Loss) Before Taxes</b> | <b>2,824.61</b>    | <b>(16,415.54)</b>    | <b>(3,804.27)</b>    | <b>(22,311.44)</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>0.00</b>    | <b>(39,706.64)</b>    |
| <b>Net Income (Loss)</b>              | <b>\$ 2,824.61</b> | <b>\$ (16,415.54)</b> | <b>\$ (3,804.27)</b> | <b>\$ (22,311.44)</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ 0.00</b> | <b>\$ (39,706.64)</b> |



**HB Downtown Business Improvement District  
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| Date     | Reference             | Journal | Description                                 | Beginning Balance | Current Amount | Period End Balance |
|----------|-----------------------|---------|---|-------------------|----------------|--------------------|
| 1020     | First Bank - Checking |         |   | 48,813.31         |                |                    |
| 11/16/18 | 3260                  |         | A.C.E. Center, Inc.                         |                   | (600.00)       |                    |
| 11/16/18 | 3261                  |         | Big Top Rentals                             |                   | (2,292.93)     |                    |
| 11/16/18 | 3262                  |         | BrightLife Designs LLC                      |                   | (9,450.00)     |                    |
| 11/16/18 | 3263                  |         | Cashier - CDFA                              |                   | (20.00)        |                    |
| 11/16/18 | 3264                  |         | Fairytale Entertainment                     |                   | (375.00)       |                    |
| 11/16/18 | 3265                  |         | Theatrical Creations Entertainment          |                   | (399.00)       |                    |
| 11/16/18 | 3266                  |         | TIM ROBBINS                                 |                   | (1,394.00)     |                    |
| 11/20/18 | 2                     |         | 11/20/18 Collections                        |                   | 1,032.00       |                    |
| 11/21/18 | 2                     |         | 11/21/18 Collections                        |                   | 40.00          |                    |
| 11/21/18 | 2                     |         | 11/21/18 Collections                        |                   | 8,298.00       |                    |
| 11/21/18 | 2                     |         | 11/21/18 Collections                        |                   | 8,160.00       |                    |
| 11/21/18 | 2                     |         | 11/21/18 Collections                        |                   | 5,106.00       |                    |
| 11/29/18 | 3267                  |         | City of Huntingotn Beach                    |                   | (800.00)       |                    |
| 11/29/18 | 3268                  |         | Darci Winding                               |                   | (184.55)       |                    |
| 11/29/18 | 3269                  |         | DONALD GALITZEN                             |                   | (800.00)       |                    |
| 11/29/18 | 3270                  |         | Enlarge Media Group                         |                   | (475.00)       |                    |
| 11/29/18 | 3271                  |         | Executive Event Services                    |                   | (13,976.00)    |                    |
| 11/29/18 | 3272                  |         | Friends of the Library                      |                   | (200.00)       |                    |
| 11/29/18 | 3273                  |         | Huntington Beach Art Center                 |                   | (200.00)       |                    |
| 11/29/18 | 3274                  |         | International Surfing Museum                |                   | (200.00)       |                    |
| 11/29/18 | 3275                  |         | Malco Maintenance                           |                   | (2,858.44)     |                    |
| 11/29/18 | 3276                  |         | Marianne Tonjes                             |                   | (5,416.67)     |                    |
| 11/29/18 | 3277                  |         | MCGINTY KNUDTSON & ASSOCIATES, LLP          |                   | (450.00)       |                    |
| 11/29/18 | 3278                  |         | The UPS Store                               |                   | (1,215.03)     |                    |
| 11/29/18 | 3279                  |         | TIM ROBBINS                                 |                   | (738.00)       |                    |
| 11/29/18 | 3280                  |         | Time Warner Cable                           |                   | (168.27)       |                    |
| 11/29/18 | 3281                  |         | Visit Huntington Beach                      |                   | (2,000.00)     |                    |
| 11/30/18 | 2                     |         | City of HB - Sept 2018 Assessments          |                   | 7,951.87       |                    |
| 11/30/18 | 2                     |         | Miracle on Main Street Vendors              |                   | 500.00         |                    |
| 11/30/18 | 2                     |         | City of HB - SCD Refund                     |                   | 304.00         |                    |
| 11/30/18 | 2                     |         | Surf City Days - Huntington Surf & Sport    |                   | 1,000.00       |                    |
| 11/30/18 | 2                     |         | Miracle on Main Sponsorship - Memorial Care |                   | 1,250.00       |                    |
| 11/30/18 | 2                     |         | Miracle on Main - Sams Club Return          |                   | 69.42          |                    |
| 11/30/18 | MALCO                 |         | Malco Account Activity                      |                   | 1,000.00       |                    |
| 11/30/18 | Payroll               |         | November Payroll                            |                   | (1,750.88)     |                    |
| 11/30/18 | Payroll               |         | November Payroll                            |                   | (1,173.60)     |                    |
| 11/30/18 | Payroll               |         | November Payroll                            |                   | (738.09)       |                    |
| 11/30/18 | Payroll               |         | November Payroll                            |                   | (394.51)       |                    |
| 11/30/18 | Rec                   |         | Facebook                                    |                   | (82.47)        |                    |
| 11/30/18 | Rec                   |         | Stater Bros.                                |                   | (28.90)        |                    |
| 11/30/18 | Rec                   |         | Trader Joe's                                |                   | (17.94)        |                    |
| 11/30/18 | Rec                   |         | Big Lots                                    |                   | (37.17)        |                    |
| 11/30/18 | Rec                   |         | Ace Hardware                                |                   | (25.83)        |                    |
| 11/30/18 | Rec                   |         | CVS   |                   | (30.04)        |                    |
| 11/30/18 | Rec                   |         | Buddy Punch                                 |                   | (49.00)        |                    |
| 11/30/18 | Rec                   |         | ADP   |                   | (120.00)       |                    |
| 11/30/18 | Rec                   |         | OTC Brands                                  |                   | (168.31)       |                    |
| 11/30/18 | Rec                   |         | The Funnel House                            |                   | (15.00)        |                    |
| 11/30/18 | Rec                   |         | Microsoft                                   |                   | (62.50)        |                    |
| 11/30/18 | Rec                   |         | ADP   |                   | (45.87)        |                    |
| 11/30/18 | Rec                   |         | OC Event Pro                                |                   | (210.00)       |                    |
| 11/30/18 | Rec                   |         | Amazon                                      |                   | (44.05)        |                    |
| 11/30/18 | Rec                   |         | Amazon                                      |                   | (72.42)        |                    |
| 11/30/18 | Rec                   |         | Sams Club                                   |                   | (180.28)       |                    |
| 11/30/18 | Rec                   |         | Coffe Bean                                  |                   | (269.25)       |                    |
| 11/30/18 | Rec                   |         | City of HB                                  |                   | (251.25)       |                    |
| 11/30/18 | Rec                   |         | Albertsons                                  |                   | (15.93)        |                    |

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| Date     | Reference | Journal | Description                                 | Beginning<br>Balance | Current<br>Amount  | Period End<br>Balance |
|----------|-----------|---------|---|----------------------|--------------------|-----------------------|
| 11/30/18 | Rec       |         | Freshbooks                                  |                      | (60.00)            |                       |
| 11/30/18 | Rec       |         | Starbucks                                   |                      | (33.90)            |                       |
| 11/30/18 | Rec       |         | GoDaddy                                     |                      | (16.99)            |                       |
| 11/30/18 | Rec       |         | Adobe                                       |                      | (14.99)            |                       |
| 11/30/18 | Rec       |         | ADP   |                      | (45.87)            |                       |
|          |           |         | Totals for First Bank - Checking            |                      | <u>(15,456.64)</u> | <u>33,356.67</u>      |
| 1025     |           |         | First Bank - CD                             | 200,029.36           |                    |                       |
| 11/30/18 | INT       |         | Interest Income                             |                      | 41.10              |                       |
|          |           |         | Totals for First Bank - CD                  |                      | <u>41.10</u>       | <u>200,070.46</u>     |
| 1030     |           |         | First Bank - Maintenance Account            | 47,398.16            |                    |                       |
| 11/30/18 | MALCO     |         | Malco Account Activity                      |                      | (1,000.00)         |                       |
|          |           |         | Totals for First Bank - Maintenance Account |                      | <u>(1,000.00)</u>  | <u>46,398.16</u>      |
| 1040     |           |         | First Bank - Surf City Nights               | 1,557.50             |                    |                       |
|          |           |         | Totals for First Bank - Surf City Nights    |                      | <u>0.00</u>        | <u>1,557.50</u>       |
| 1330     |           |         | Prepaid Rent                                | 500.00               |                    |                       |
|          |           |         | Totals for Prepaid Rent                     |                      | <u>0.00</u>        | <u>500.00</u>         |
| 1640     |           |         | Machinery & Equipment                       | 2,941.08             |                    |                       |
|          |           |         | Totals for Machinery & Equipment            |                      | <u>0.00</u>        | <u>2,941.08</u>       |
| 1670     |           |         | Computers                                   | 1,306.31             |                    |                       |
|          |           |         | Totals for Computers                        |                      | <u>0.00</u>        | <u>1,306.31</u>       |
| 1700     |           |         | Accumulated Depreciation                    | (4,247.39)           |                    |                       |
|          |           |         | Totals for Accumulated Depreciation         |                      | <u>0.00</u>        | <u>(4,247.39)</u>     |
| 2080     |           |         | Accrued Payroll                             | 185.14               |                    |                       |
|          |           |         | Totals for Accrued Payroll                  |                      | <u>0.00</u>        | <u>185.14</u>         |
| 2100     |           |         | Payroll Taxes Payable                       | 853.29               |                    |                       |
|          |           |         | Totals for Payroll Taxes Payable            |                      | <u>0.00</u>        | <u>853.29</u>         |
| 3100     |           |         | Unrestricted Retained Earnings              | (296,512.15)         |                    |                       |
|          |           |         | Totals for Unrestricted Retained Earnings   |                      | <u>0.00</u>        | <u>(296,512.15)</u>   |
| 4010     |           |         | BID Assessments - Prior Year                | (6,660.51)           |                    |                       |
| 11/30/18 | 2         |         | City of HB - Sept 2018 Assessments          |                      | (7,951.87)         |                       |
|          |           |         | Totals for BID Assessments - Prior Year     |                      | <u>(7,951.87)</u>  | <u>(14,612.38)</u>    |
| 4300     |           |         | Surf City Nights                            | (33,245.20)          |                    |                       |
| 11/20/18 | 2         |         | George's Tacos                              |                      | (520.00)           |                       |
| 11/20/18 | 2         |         | Hawaii Import                               |                      | (172.00)           |                       |
| 11/20/18 | 2         |         | MO - Sola Foods                             |                      | (340.00)           |                       |
| 11/21/18 | 2         |         | The Tamale Fiesta                           |                      | (416.00)           |                       |
| 11/21/18 | 2         |         | HB Fire Pit                                 |                      | (272.00)           |                       |
| 11/21/18 | 2         |         | Surf City Flags                             |                      | (272.00)           |                       |
| 11/21/18 | 2         |         | Gera's Roasted Corn                         |                      | (236.00)           |                       |
| 11/21/18 | 2         |         | Hypnosis                                    |                      | (280.00)           |                       |
| 11/21/18 | 2         |         | Starla's Boutique                           |                      | (336.00)           |                       |
| 11/21/18 | 2         |         | Papas and Dogs                              |                      | (408.00)           |                       |
| 11/21/18 | 2         |         | Back Alley Art                              |                      | (272.00)           |                       |
| 11/21/18 | 2         |         | Bonkerz 4 Ballons                           |                      | (120.00)           |                       |
| 11/21/18 | 2         |         | House of Bonsai                             |                      | (188.00)           |                       |
| 11/21/18 | 2         |         | Devils & Divas                              |                      | (280.00)           |                       |

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| Date     | Reference | Journal | Description                        | Beginning<br>Balance | Current<br>Amount | Period End<br>Balance |
|----------|-----------|---------|------------------------------------|----------------------|-------------------|-----------------------|
| 11/21/18 | 2         |         | Hawaiian Station/Dog City          |                      | (210.00)          |                       |
| 11/21/18 | 2         |         | Sheet Guys                         |                      | (332.00)          |                       |
| 11/21/18 | 2         |         | MO - Atkins                        |                      | (188.00)          |                       |
| 11/21/18 | 2         |         | IV Couture                         |                      | (336.00)          |                       |
| 11/21/18 | 2         |         | George's Tacos                     |                      | (416.00)          |                       |
| 11/21/18 | 2         |         | Keystone Cravings                  |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Baba Foods                         |                      | (272.00)          |                       |
| 11/21/18 | 2         |         | MO - Kettle Corn King              |                      | (236.00)          |                       |
| 11/21/18 | 2         |         | Salt Lamps                         |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Anna's Bakery                      |                      | (272.00)          |                       |
| 11/21/18 | 2         |         | MO - Sergio's Leather              |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Tibetan Jewelry                    |                      | (272.00)          |                       |
| 11/21/18 | 2         |         | Churro Mex                         |                      | (236.00)          |                       |
| 11/21/18 | 2         |         | Mo - Howies Beef Jerky             |                      | (312.00)          |                       |
| 11/21/18 | 2         |         | MO - Pro Garage                    |                      | (360.00)          |                       |
| 11/21/18 | 2         |         | Creative Mat                       |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Bark City                          |                      | (376.00)          |                       |
| 11/21/18 | 2         |         | Frogs Organic Bakery               |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Pupusas Yeni                       |                      | (416.00)          |                       |
| 11/21/18 | 2         |         | Cheesecake in a Cup                |                      | (272.00)          |                       |
| 11/21/18 | 2         |         | Divinity                           |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Alex Fruits & Nuts                 |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Bee Ladies                         |                      | (108.00)          |                       |
| 11/21/18 | 2         |         | Nature's Pet Cuisine               |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Empanadas                          |                      | (408.00)          |                       |
| 11/21/18 | 2         |         | Coach's Comfy Air Beds             |                      | (336.00)          |                       |
| 11/21/18 | 2         |         | Coach's Art                        |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | MO - Don Betos/Gama                |                      | (188.00)          |                       |
| 11/21/18 | 2         |         | Maria's Flowers                    |                      | (196.00)          |                       |
| 11/21/18 | 2         |         | MO - Islander Access               |                      | (336.00)          |                       |
| 11/21/18 | 2         |         | Redbeards Hot Sauce                |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | It Makes Scents                    |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | MO - Kisses of Coconut             |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Style up Hair Clips                |                      | (272.00)          |                       |
| 11/21/18 | 2         |         | Ohana Hawaiian Jewelry             |                      | (500.00)          |                       |
| 11/21/18 | 2         |         | The Almond Guy                     |                      | (116.00)          |                       |
| 11/21/18 | 2         |         | Saltena Corner                     |                      | (228.00)          |                       |
| 11/21/18 | 2         |         | Sunny Cal Farmers Market           |                      | (196.00)          |                       |
| 11/21/18 | 2         |         | Richard Moseley                    |                      | (544.00)          |                       |
| 11/21/18 | 2         |         | Edge of the World                  |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Polynesian Designs                 |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Planet Cookies                     |                      | (336.00)          |                       |
| 11/21/18 | 2         |         | MO - World Wide Plants             |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | MO - Hortencia                     |                      | (328.00)          |                       |
| 11/21/18 | 2         |         | MO - Turmeric                      |                      | (296.00)          |                       |
| 11/21/18 | 2         |         | Gerwig Avocado Ranch               |                      | (168.00)          |                       |
| 11/21/18 | 2         |         | West Coast Bungy                   |                      | (116.00)          |                       |
| 11/21/18 | 2         |         | Snow Biz/Totally Nuts              |                      | (236.00)          |                       |
| 11/21/18 | 2         |         | Istanbul Gift                      |                      | (328.00)          |                       |
| 11/21/18 | 2         |         | Baby Mini Donuts                   |                      | (220.00)          |                       |
| 11/21/18 | 2         |         | Ride with Us                       |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Eva Designs                        |                      | (328.00)          |                       |
| 11/21/18 | 2         |         | Simple Scents                      |                      | (272.00)          |                       |
| 11/21/18 | 2         |         | All Ocean Art                      |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Sola Foods                         |                      | (272.00)          |                       |
| 11/21/18 | 2         |         | Integrative Pain & Wellness Clinic |                      | (280.00)          |                       |
| 11/21/18 | 2         |         | Giddy Up Pony Rides & Petting Zoo  |                      | (108.00)          |                       |
| 11/21/18 | 2         |         | Tiffany's House                    |                      | (280.00)          |                       |

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| Date     | Reference                    | Journal | Description                                 | Beginning<br>Balance | Current<br>Amount  | Period End<br>Balance |
|----------|------------------------------|---------|---|----------------------|--------------------|-----------------------|
| 11/21/18 | 2                            |         | Sit Mean Sit                                |                      | (376.00)           |                       |
| 11/21/18 | 2                            |         | Spiritual Origins                           |                      | (272.00)           |                       |
| 11/21/18 | 2                            |         | Dolce Monachelli's                          |                      | (280.00)           |                       |
| 11/21/18 | 2                            |         | Mo - Angelo's Farms                         |                      | (116.00)           |                       |
| 11/21/18 | 2                            |         | Hawaiian Import                             |                      | (170.00)           |                       |
| 11/21/18 | 2                            |         | Welks                                       |                      | (368.00)           |                       |
| 11/21/18 | 2                            |         | Bazil Chiropractic Health Ctr               |                      | (368.00)           |                       |
| 11/21/18 | 2                            |         | Back to Basics                              |                      | (272.00)           |                       |
|          |                              |         | Totals for Surf City Nights                 |                      | <u>(22,596.00)</u> | <u>(55,841.20)</u>    |
| 4400     | Surf City Days               |         |   | (1,000.00)           |                    |                       |
| 11/30/18 | 2                            |         | Surf City Days - Huntington Surf & Sport    |                      | (1,000.00)         |                       |
|          |                              |         | Totals for Surf City Days                   |                      | <u>(1,000.00)</u>  | <u>(2,000.00)</u>     |
| 4500     | Miracle on Main Street       |         |   | 0.00                 |                    |                       |
| 11/30/18 | 2                            |         | Miracle on Main Street Vendors              |                      | (500.00)           |                       |
| 11/30/18 | 2                            |         | Miracle on Main Sponsorship - Memorial Care |                      | (1,250.00)         |                       |
|          |                              |         | Totals for Miracle on Main Street           |                      | <u>(1,750.00)</u>  | <u>(1,750.00)</u>     |
| 4800     | Malco Maintenance            |         |   | (30,100.00)          |                    |                       |
|          |                              |         | Totals for Malco Maintenance                |                      | <u>0.00</u>        | <u>(30,100.00)</u>    |
| 5200     | Halloween                    |         |   | 4,160.41             |                    |                       |
|          |                              |         | Totals for Halloween                        |                      | <u>0.00</u>        | <u>4,160.41</u>       |
| 5200.20  | Candy                        |         |   | 0.00                 |                    |                       |
| 11/30/18 | Rec                          |         | CVS   |                      | 30.04              |                       |
|          |                              |         | Totals for Candy                            |                      | <u>30.04</u>       | <u>30.04</u>          |
| 5200.25  | Entertainment                |         |   | 3,775.00             |                    |                       |
|          |                              |         | Totals for Entertainment                    |                      | <u>0.00</u>        | <u>3,775.00</u>       |
| 5200.40  | Licenses & Permits           |         |   | 560.00               |                    |                       |
|          |                              |         | Totals for Licenses & Permits               |                      | <u>0.00</u>        | <u>560.00</u>         |
| 5200.60  | Miscellaneous event expenses |         |   | 0.00                 |                    |                       |
| 11/30/18 | Rec                          |         | Stater Bros.                                |                      | 28.90              |                       |
| 11/30/18 | Rec                          |         | Trader Joe's                                |                      | 17.94              |                       |
| 11/30/18 | Rec                          |         | Big Lots                                    |                      | 37.17              |                       |
| 11/30/18 | Rec                          |         | Ace Hardware                                |                      | 25.83              |                       |
| 11/30/18 | Rec                          |         | OTC Brands                                  |                      | 168.31             |                       |
| 11/30/18 | Rec                          |         | The Funnel House                            |                      | 15.00              |                       |
|          |                              |         | Totals for Miscellaneous event expenses     |                      | <u>293.15</u>      | <u>293.15</u>         |
| 5200.80  | Printing & Production        |         |   | 0.00                 |                    |                       |
| 11/29/18 | 3270                         |         | Enlarge Media Group                         |                      | 212.50             |                       |
| 11/29/18 | 3278                         |         | The UPS Store                               |                      | 83.07              |                       |
|          |                              |         | Totals for Printing & Production            |                      | <u>295.57</u>      | <u>295.57</u>         |
| 5300.10  | Administration               |         |   | 7.50                 |                    |                       |
|          |                              |         | Totals for Administration                   |                      | <u>0.00</u>        | <u>7.50</u>           |
| 5300.20  | Cleaning                     |         |   | 0.00                 |                    |                       |
| 11/29/18 | 3275                         |         | Malco Maintenance                           |                      | 168.44             |                       |
| 11/29/18 | 3275                         |         | Malco Maintenance                           |                      | (40.00)            |                       |
|          |                              |         | Totals for Cleaning                         |                      | <u>128.44</u>      | <u>128.44</u>         |
| 5300.25  | Entertainment                |         |   | 0.00                 |                    |                       |

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| Date     | Reference                    | Journal | Description                             | Beginning<br>Balance | Current<br>Amount | Period End<br>Balance |
|----------|------------------------------|---------|---|----------------------|-------------------|-----------------------|
| 11/29/18 | 3279                         |         | TIM ROBBINS                             |                      | 738.00            |                       |
|          |                              |         | Totals for Entertainment                |                      | <u>738.00</u>     | <u>738.00</u>         |
| 5300.30  | Barricades & Closures        |         |   | 1,190.04             |                   |                       |
|          |                              |         | Totals for Barricades & Closures        |                      | <u>0.00</u>       | <u>1,190.04</u>       |
| 5300.65  | Parking                      |         |   | 800.00               |                   |                       |
| 11/29/18 | 3267                         |         | City of Huntingotn Beach                |                      | 800.00            |                       |
|          |                              |         | Totals for Parking                      |                      | <u>800.00</u>     | <u>1,600.00</u>       |
| 5300.80  | Printing & Production        |         |   | 0.00                 |                   |                       |
| 11/29/18 | 3278                         |         | The UPS Store                           |                      | 59.70             |                       |
|          |                              |         | Totals for Printing & Production        |                      | <u>59.70</u>      | <u>59.70</u>          |
| 5300.85  | Setup                        |         |   | 2,995.00             |                   |                       |
| 11/29/18 | 3275                         |         | Malco Maintenance                       |                      | 2,730.00          |                       |
|          |                              |         | Totals for Setup                        |                      | <u>2,730.00</u>   | <u>5,725.00</u>       |
| 5300.95  | Taxes                        |         |   | 2,380.00             |                   |                       |
|          |                              |         | Totals for Taxes                        |                      | <u>0.00</u>       | <u>2,380.00</u>       |
| 5400     | Surf City Days               |         |   | 0.00                 |                   |                       |
| 11/30/18 | 2                            |         | City of HB - SCD Refund                 |                      | (304.00)          |                       |
|          |                              |         | Totals for Surf City Days               |                      | <u>(304.00)</u>   | <u>(304.00)</u>       |
| 5500     | Miracle on Main Street       |         |   | 0.00                 |                   |                       |
| 11/30/18 | 2                            |         | Miracle on Main - Sams Club Return      |                      | (69.42)           |                       |
|          |                              |         | Totals for Miracle on Main Street       |                      | <u>(69.42)</u>    | <u>(69.42)</u>        |
| 5500.40  | Licenses & Permits           |         |   | 520.00               |                   |                       |
| 11/30/18 | Rec                          |         | City of HB                              |                      | 251.25            |                       |
|          |                              |         | Totals for Licenses & Permits           |                      | <u>251.25</u>     | <u>771.25</u>         |
| 5500.50  | Marketing & Advertising      |         |   | 0.00                 |                   |                       |
| 11/30/18 | Rec                          |         | Facebook                                |                      | 82.47             |                       |
| 11/30/18 | Rec                          |         | OC Event Pro                            |                      | 210.00            |                       |
|          |                              |         | Totals for Marketing & Advertising      |                      | <u>292.47</u>     | <u>292.47</u>         |
| 5500.60  | Miscellaneous event expenses |         |   | 0.00                 |                   |                       |
| 11/30/18 | Rec                          |         | Amazon                                  |                      | 44.05             |                       |
| 11/30/18 | Rec                          |         | Amazon                                  |                      | 72.42             |                       |
| 11/30/18 | Rec                          |         | Sams Club                               |                      | 180.28            |                       |
| 11/30/18 | Rec                          |         | Coffe Bean                              |                      | 269.25            |                       |
| 11/30/18 | Rec                          |         | Albertsons                              |                      | 15.93             |                       |
| 11/30/18 | Rec                          |         | Starbucks                               |                      | 33.90             |                       |
|          |                              |         | Totals for Miscellaneous event expenses |                      | <u>615.83</u>     | <u>615.83</u>         |
| 5600     | Holiday Beautification       |         |   | 180.25               |                   |                       |
| 11/16/18 | 3262                         |         | BrightLife Designs LLC                  |                      | 9,450.00          |                       |
| 11/29/18 | 3268                         |         | Darci Winding                           |                      | 52.91             |                       |
|          |                              |         | Totals for Holiday Beautification       |                      | <u>9,502.91</u>   | <u>9,683.16</u>       |
| 5600.10  | Administration               |         |   | 0.00                 |                   |                       |
| 11/16/18 | 3260                         |         | A.C.E. Center, Inc.                     |                      | 600.00            |                       |
| 11/16/18 | 3261                         |         | Big Top Rentals                         |                      | 2,292.93          |                       |
| 11/16/18 | 3264                         |         | Fairytale Entertainment                 |                      | 375.00            |                       |
| 11/16/18 | 3265                         |         | Theatrical Creations Entertainment      |                      | 399.00            |                       |
| 11/16/18 | 3266                         |         | TIM ROBBINS                             |                      | 1,394.00          |                       |

**HB Downtown Business Improvement District  
General Ledger**

November 1, 2018 - November 30, 2018

| Date     | Reference               | Journal | Description                        | Beginning<br>Balance | Current<br>Amount | Period End<br>Balance |
|----------|-------------------------|---------|------------------------------------|----------------------|-------------------|-----------------------|
| 11/29/18 | 3268                    |         | Darci Winding                      |                      | 131.64            |                       |
| 11/29/18 | 3270                    |         | Enlarge Media Group                |                      | <u>262.50</u>     |                       |
|          |                         |         | Totals for Administration          |                      | <u>5,455.07</u>   | <u>5,455.07</u>       |
| 5700     | Air Show                |         |                                    | 1,350.00             |                   |                       |
|          |                         |         | Totals for Air Show                |                      | <u>0.00</u>       | <u>1,350.00</u>       |
| 5700.80  | Printing & Production   |         |                                    | 0.00                 |                   |                       |
| 11/29/18 | 3278                    |         | The UPS Store                      |                      | <u>31.90</u>      |                       |
|          |                         |         | Totals for Printing & Production   |                      | <u>31.90</u>      | <u>31.90</u>          |
| 5800.20  | Cleaning                |         |                                    | 14,275.00            |                   |                       |
|          |                         |         | Totals for Cleaning                |                      | <u>0.00</u>       | <u>14,275.00</u>      |
| 5900.40  | Licenses & Permits      |         |                                    | 0.00                 |                   |                       |
| 11/16/18 | 3263                    |         | Cashier - CDFA                     |                      | <u>20.00</u>      |                       |
|          |                         |         | Totals for Licenses & Permits      |                      | <u>20.00</u>      | <u>20.00</u>          |
| 7010     | Advertising & Marketing |         |                                    | 106.67               |                   |                       |
|          |                         |         | Totals for Advertising & Marketing |                      | <u>0.00</u>       | <u>106.67</u>         |
| 7090     | Donations               |         |                                    | 2,000.00             |                   |                       |
| 11/29/18 | 3272                    |         | Friends of the Library             |                      | 100.00            |                       |
| 11/29/18 | 3272                    |         | Friends of the Library             |                      | 100.00            |                       |
| 11/29/18 | 3273                    |         | Huntington Beach Art Center        |                      | 100.00            |                       |
| 11/29/18 | 3273                    |         | Huntington Beach Art Center        |                      | 100.00            |                       |
| 11/29/18 | 3274                    |         | International Surfing Museum       |                      | 100.00            |                       |
| 11/29/18 | 3274                    |         | International Surfing Museum       |                      | <u>100.00</u>     |                       |
|          |                         |         | Totals for Donations               |                      | <u>600.00</u>     | <u>2,600.00</u>       |
| 7100     | Dues & Subscriptions    |         |                                    | 158.47               |                   |                       |
| 11/30/18 | Rec                     |         | Buddy Punch                        |                      | 49.00             |                       |
| 11/30/18 | Rec                     |         | Microsoft                          |                      | 62.50             |                       |
| 11/30/18 | Rec                     |         | GoDaddy                            |                      | 16.99             |                       |
| 11/30/18 | Rec                     |         | Adobe                              |                      | <u>14.99</u>      |                       |
|          |                         |         | Totals for Dues & Subscriptions    |                      | <u>143.48</u>     | <u>301.95</u>         |
| 7175     | Accounting              |         |                                    | 1,171.74             |                   |                       |
| 11/29/18 | 3277                    |         | MCGINTY KNUDTSON & ASSOCIATES, LLP |                      | 225.00            |                       |
| 11/29/18 | 3277                    |         | MCGINTY KNUDTSON & ASSOCIATES, LLP |                      | 225.00            |                       |
| 11/30/18 | Rec                     |         | ADP                                |                      | 120.00            |                       |
| 11/30/18 | Rec                     |         | ADP                                |                      | 45.87             |                       |
| 11/30/18 | Rec                     |         | Freshbooks                         |                      | 60.00             |                       |
| 11/30/18 | Rec                     |         | ADP                                |                      | <u>45.87</u>      |                       |
|          |                         |         | Totals for Accounting              |                      | <u>721.74</u>     | <u>1,893.48</u>       |
| 7210     | Office Expense          |         |                                    | 277.77               |                   |                       |
|          |                         |         | Totals for Office Expense          |                      | <u>0.00</u>       | <u>277.77</u>         |
| 7241     | Salaries & Wages        |         |                                    | 3,292.00             |                   |                       |
| 11/30/18 | Payroll                 |         | November Payroll                   |                      | <u>3,768.77</u>   |                       |
|          |                         |         | Totals for Salaries & Wages        |                      | <u>3,768.77</u>   | <u>7,060.77</u>       |
| 7243     | Consulting              |         |                                    | 5,416.67             |                   |                       |
| 11/29/18 | 3276                    |         | Marianne Tonjes                    |                      | <u>5,416.67</u>   |                       |
|          |                         |         | Totals for Consulting              |                      | <u>5,416.67</u>   | <u>10,833.34</u>      |
| 7250     | Payroll Tax Expense     |         |                                    | 251.85               |                   |                       |

**HB Downtown Business Improvement District  
General Ledger**

November 1, 2018 - November 30, 2018

| Date                     | Reference           | Journal | Description                    | Beginning<br>Balance | Current<br>Amount | Period End<br>Balance |
|--------------------------|---------------------|---------|--------------------------------|----------------------|-------------------|-----------------------|
| 11/30/18                 | Payroll             |         | November Payroll               |                      | 288.31            |                       |
|                          |                     |         | Totals for Payroll Tax Expense |                      | <u>288.31</u>     | <u>540.16</u>         |
| 7280                     | Postage             |         |                                | 0.00                 |                   |                       |
| 11/29/18                 | 3278                |         | The UPS Store                  |                      | 16.49             |                       |
|                          |                     |         | Totals for Postage             |                      | <u>16.49</u>      | <u>16.49</u>          |
| 7287                     | BID Member Printing |         |                                | 0.00                 |                   |                       |
| 11/29/18                 | 3278                |         | The UPS Store                  |                      | 1,023.87          |                       |
|                          |                     |         | Totals for BID Member Printing |                      | <u>1,023.87</u>   | <u>1,023.87</u>       |
| 7290                     | Rent                |         |                                | 800.00               |                   |                       |
| 11/29/18                 | 3269                |         | DONALD GALITZEN                |                      | 800.00            |                       |
|                          |                     |         | Totals for Rent                |                      | <u>800.00</u>     | <u>1,600.00</u>       |
| 7310                     | Security            |         |                                | 22,262.00            |                   |                       |
| 11/29/18                 | 3271                |         | Executive Event Services       |                      | 13,976.00         |                       |
| 11/29/18                 | 3281                |         | Visit Huntington Beach         |                      | 2,000.00          |                       |
|                          |                     |         | Totals for Security            |                      | <u>15,976.00</u>  | <u>38,238.00</u>      |
| 7330                     | Telephone           |         |                                | 338.52               |                   |                       |
| 11/29/18                 | 3280                |         | Time Warner Cable              |                      | 168.27            |                       |
|                          |                     |         | Totals for Telephone           |                      | <u>168.27</u>     | <u>506.79</u>         |
| 8000                     | Interest Income     |         |                                | (28.79)              |                   |                       |
| 11/30/18                 | INT                 |         | Interest Income                |                      | (41.10)           |                       |
|                          |                     |         | Totals for Interest Income     |                      | <u>(41.10)</u>    | <u>(69.89)</u>        |
| 8100                     | Other Income        |         |                                | (59.00)              |                   |                       |
| 11/21/18                 | 2                   |         | November Cash Deposits         |                      | (40.00)           |                       |
|                          |                     |         | Totals for Other Income        |                      | <u>(40.00)</u>    | <u>(99.00)</u>        |
|                          |                     |         | Report Total                   |                      |                   | <u>0.00</u>           |
| <b>Net Profit/(Loss)</b> |                     |         |                                |                      |                   |                       |
| Current Period           |                     |         | <u>(16,415.54)</u>             |                      |                   |                       |
| Year-to-Date             |                     |         | <u>(13,590.93)</u>             |                      |                   |                       |

Distribution count = 212

**HB Downtown Business Improvement District  
Journals**

November 1, 2018 - November 30, 2018

| Date                    | Reference | Account | Payee ID   | Description                        | 1099 | Amount     |
|-------------------------|-----------|---------|------------|------------------------------------|------|------------|
| <b>Journal: General</b> |           |         |            |                                    |      |            |
| 11/16/18                | 3260      | 1020    | ACE Center | A.C.E. Center, Inc.                |      | (600.00)   |
| 11/16/18                | 3260      | 5600.10 | ACE Center | A.C.E. Center, Inc.                |      | 600.00     |
| 11/16/18                | 3261      | 1020    | Big Top    | Big Top Rentals                    |      | (2,292.93) |
| 11/16/18                | 3261      | 5600.10 | Big Top    | Big Top Rentals                    |      | 2,292.93   |
| 11/16/18                | 3262      | 1020    | BrightLife | BrightLife Designs LLC             |      | (9,450.00) |
| 11/16/18                | 3262      | 5600    | BrightLife | BrightLife Designs LLC             |      | 9,450.00   |
| 11/16/18                | 3263      | 1020    | Cashier    | Cashier - CDFA                     |      | (20.00)    |
| 11/16/18                | 3263      | 5900.40 | Cashier    | Cashier - CDFA                     |      | 20.00      |
| 11/16/18                | 3264      | 1020    | Fairytale  | Fairytale Entertainment            |      | (375.00)   |
| 11/16/18                | 3264      | 5600.10 | Fairytale  | Fairytale Entertainment            |      | 375.00     |
| 11/16/18                | 3265      | 1020    | Theatrical | Theatrical Creations Entertainment |      | (399.00)   |
| 11/16/18                | 3265      | 5600.10 | Theatrical | Theatrical Creations Entertainment |      | 399.00     |
| 11/16/18                | 3266      | 1020    |            | TIM ROBBINS                        |      | (1,394.00) |
| 11/16/18                | 3266      | 5600.10 |            | TIM ROBBINS                        |      | 1,394.00   |
| 11/20/18                | 2         | 4300    |            | George's Tacos                     |      | (520.00)   |
| 11/20/18                | 2         | 4300    |            | Hawaii Import                      |      | (172.00)   |
| 11/20/18                | 2         | 4300    |            | MO - Sola Foods                    |      | (340.00)   |
| 11/20/18                | 2         | 1020    |            | 11/20/18 Collections               |      | 1,032.00   |
| 11/21/18                | 2         | 8100    |            | November Cash Deposits             |      | (40.00)    |
| 11/21/18                | 2         | 1020    |            | 11/21/18 Collections               |      | 40.00      |
| 11/21/18                | 2         | 4300    |            | The Tamale Fiesta                  |      | (416.00)   |
| 11/21/18                | 2         | 4300    |            | HB Fire Pit                        |      | (272.00)   |
| 11/21/18                | 2         | 4300    |            | Surf City Flags                    |      | (272.00)   |
| 11/21/18                | 2         | 4300    |            | Gera's Roasted Corn                |      | (236.00)   |
| 11/21/18                | 2         | 4300    |            | Hypnosis                           |      | (280.00)   |
| 11/21/18                | 2         | 4300    |            | Starla's Boutique                  |      | (336.00)   |
| 11/21/18                | 2         | 4300    |            | Papas and Dogs                     |      | (408.00)   |
| 11/21/18                | 2         | 4300    |            | Back Alley Art                     |      | (272.00)   |
| 11/21/18                | 2         | 4300    |            | Bonkerz 4 Ballons                  |      | (120.00)   |
| 11/21/18                | 2         | 4300    |            | House of Bonsai                    |      | (188.00)   |
| 11/21/18                | 2         | 4300    |            | Devils & Divas                     |      | (280.00)   |
| 11/21/18                | 2         | 4300    |            | Hawaiian Station/Dog City          |      | (210.00)   |
| 11/21/18                | 2         | 4300    |            | Sheet Guys                         |      | (332.00)   |
| 11/21/18                | 2         | 4300    |            | MO - Atkins                        |      | (188.00)   |
| 11/21/18                | 2         | 4300    |            | IV Couture                         |      | (336.00)   |
| 11/21/18                | 2         | 4300    |            | George's Tacos                     |      | (416.00)   |
| 11/21/18                | 2         | 4300    |            | Keystone Cravings                  |      | (280.00)   |
| 11/21/18                | 2         | 4300    |            | Baba Foods                         |      | (272.00)   |
| 11/21/18                | 2         | 4300    |            | MO - Kettle Corn King              |      | (236.00)   |
| 11/21/18                | 2         | 4300    |            | Salt Lamps                         |      | (280.00)   |
| 11/21/18                | 2         | 4300    |            | Anna's Bakery                      |      | (272.00)   |
| 11/21/18                | 2         | 4300    |            | MO - Sergio's Leather              |      | (280.00)   |
| 11/21/18                | 2         | 4300    |            | Tiebetan Jewelry                   |      | (272.00)   |
| 11/21/18                | 2         | 4300    |            | Churro Mex                         |      | (236.00)   |
| 11/21/18                | 2         | 4300    |            | Mo - Howies Beef Jerky             |      | (312.00)   |
| 11/21/18                | 2         | 4300    |            | MO - Pro Garage                    |      | (360.00)   |
| 11/21/18                | 2         | 4300    |            | Creative Mat                       |      | (280.00)   |
| 11/21/18                | 2         | 4300    |            | Bark City                          |      | (376.00)   |
| 11/21/18                | 2         | 4300    |            | Frogs Organic Bakery               |      | (280.00)   |
| 11/21/18                | 2         | 1020    |            | 11/21/18 Collections               |      | 8,298.00   |
| 11/21/18                | 2         | 4300    |            | Pupusas Yeni                       |      | (416.00)   |
| 11/21/18                | 2         | 4300    |            | Cheesecake in a Cup                |      | (272.00)   |
| 11/21/18                | 2         | 4300    |            | Divinity                           |      | (280.00)   |
| 11/21/18                | 2         | 4300    |            | Alex Fruits & Nuts                 |      | (280.00)   |
| 11/21/18                | 2         | 4300    |            | Bee Ladies                         |      | (108.00)   |
| 11/21/18                | 2         | 4300    |            | Nature's Pet Cuisine               |      | (280.00)   |
| 11/21/18                | 2         | 4300    |            | Empanadas                          |      | (408.00)   |
| 11/21/18                | 2         | 4300    |            | Coach's Comfy Air Beds             |      | (336.00)   |



## HB Downtown Business Improvement District Journals

November 1, 2018 - November 30, 2018

| Date     | Reference | Account | Payee ID    | Description                        | 1099 | Amount      |
|----------|-----------|---------|-------------|------------------------------------|------|-------------|
| 11/21/18 | 2         | 4300    |             | Coach's Art                        |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | MO - Don Betos/Gama                |      | (188.00)    |
| 11/21/18 | 2         | 4300    |             | Maria's Flowers                    |      | (196.00)    |
| 11/21/18 | 2         | 4300    |             | MO - Islander Access               |      | (336.00)    |
| 11/21/18 | 2         | 4300    |             | Redbeards Hot Sauce                |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | It Makes Scents                    |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | MO - Kisses of Coconut             |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | Style up Hair Clips                |      | (272.00)    |
| 11/21/18 | 2         | 4300    |             | Ohana Hawaiian Jewelry             |      | (500.00)    |
| 11/21/18 | 2         | 4300    |             | The Almond Guy                     |      | (116.00)    |
| 11/21/18 | 2         | 4300    |             | Saltena Corner                     |      | (228.00)    |
| 11/21/18 | 2         | 4300    |             | Sunny Cal Farmers Market           |      | (196.00)    |
| 11/21/18 | 2         | 4300    |             | Richard Moseley                    |      | (544.00)    |
| 11/21/18 | 2         | 4300    |             | Edge of the World                  |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | Polynesian Designs                 |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | Planet Cookies                     |      | (336.00)    |
| 11/21/18 | 2         | 4300    |             | MO - World Wide Plants             |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | MO - Hortencia                     |      | (328.00)    |
| 11/21/18 | 2         | 4300    |             | MO - Turmeric                      |      | (296.00)    |
| 11/21/18 | 2         | 4300    |             | Gerwig Avocado Ranch               |      | (168.00)    |
| 11/21/18 | 2         | 4300    |             | West Coast Bungy                   |      | (116.00)    |
| 11/21/18 | 2         | 1020    |             | 11/21/18 Collections               |      | 8,160.00    |
| 11/21/18 | 2         | 4300    |             | Snow Biz/Totally Nuts              |      | (236.00)    |
| 11/21/18 | 2         | 4300    |             | Istanbul Gift                      |      | (328.00)    |
| 11/21/18 | 2         | 4300    |             | Baby Mini Donuts                   |      | (220.00)    |
| 11/21/18 | 2         | 4300    |             | Ride with Us                       |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | Eva Designs                        |      | (328.00)    |
| 11/21/18 | 2         | 4300    |             | Simple Scents                      |      | (272.00)    |
| 11/21/18 | 2         | 4300    |             | All Ocean Art                      |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | Sola Foods                         |      | (272.00)    |
| 11/21/18 | 2         | 4300    |             | Integrative Pain & Wellness Clinic |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | Giddy Up Pony Rides & Petting Zoo  |      | (108.00)    |
| 11/21/18 | 2         | 4300    |             | Tiffany's House                    |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | Sit Mean Sit                       |      | (376.00)    |
| 11/21/18 | 2         | 4300    |             | Spiritual Origins                  |      | (272.00)    |
| 11/21/18 | 2         | 4300    |             | Dolce Monachelli's                 |      | (280.00)    |
| 11/21/18 | 2         | 4300    |             | Mo - Angelo's Farms                |      | (116.00)    |
| 11/21/18 | 2         | 4300    |             | Hawaiian Import                    |      | (170.00)    |
| 11/21/18 | 2         | 4300    |             | Welks                              |      | (368.00)    |
| 11/21/18 | 2         | 4300    |             | Bazil Chiropractic Health Ctr      |      | (368.00)    |
| 11/21/18 | 2         | 4300    |             | Back to Basics                     |      | (272.00)    |
| 11/21/18 | 2         | 1020    |             | 11/21/18 Collections               |      | 5,106.00    |
| 11/29/18 | 3267      | 1020    | CityHB      | City of Huntingotn Beach           |      | (800.00)    |
| 11/29/18 | 3267      | 5300.65 | CityHB      | City of Huntingotn Beach           |      | 800.00      |
| 11/29/18 | 3268      | 1020    | DarciWindin | Darci Winding                      |      | (184.55)    |
| 11/29/18 | 3268      | 5600    | DarciWindin | Darci Winding                      |      | 52.91       |
| 11/29/18 | 3268      | 5600.10 | DarciWindin | Darci Winding                      |      | 131.64      |
| 11/29/18 | 3269      | 1020    | Galitzen    | DONALD GALITZEN                    |      | (800.00)    |
| 11/29/18 | 3269      | 7290    | Galitzen    | DONALD GALITZEN                    |      | 800.00      |
| 11/29/18 | 3270      | 1020    | EnlargeMedi | Enlarge Media Group                |      | (475.00)    |
| 11/29/18 | 3270      | 5600.10 | EnlargeMedi | Enlarge Media Group                |      | 262.50      |
| 11/29/18 | 3270      | 5200.80 | EnlargeMedi | Enlarge Media Group                |      | 212.50      |
| 11/29/18 | 3271      | 1020    | Executive E | Executive Event Services           |      | (13,976.00) |
| 11/29/18 | 3271      | 7310    | Executive E | Executive Event Services           |      | 13,976.00   |
| 11/29/18 | 3272      | 1020    | FRIENDLIBRA | Friends of the Library             |      | (200.00)    |
| 11/29/18 | 3272      | 7090    | FRIENDLIBRA | Friends of the Library             |      | 100.00      |
| 11/29/18 | 3272      | 7090    | FRIENDLIBRA | Friends of the Library             |      | 100.00      |
| 11/29/18 | 3273      | 1020    | HBARTCTR    | Huntington Beach Art Center        |      | (200.00)    |
| 11/29/18 | 3273      | 7090    | HBARTCTR    | Huntington Beach Art Center        |      | 100.00      |

## HB Downtown Business Improvement District Journals

November 1, 2018 - November 30, 2018

| Date     | Reference | Account | Payee ID    | Description                                 | 1099 | Amount     |
|----------|-----------|---------|-------------|---|------|------------|
| 11/29/18 | 3273      | 7090    | HBARTCTR    | Huntington Beach Art Center                 |      | 100.00     |
| 11/29/18 | 3274      | 1020    | Inter Surf  | International Surfing Museum                |      | (200.00)   |
| 11/29/18 | 3274      | 7090    | Inter Surf  | International Surfing Museum                |      | 100.00     |
| 11/29/18 | 3274      | 7090    | Inter Surf  | International Surfing Museum                |      | 100.00     |
| 11/29/18 | 3275      | 1020    | Malco       | Malco Maintenance                           |      | (2,858.44) |
| 11/29/18 | 3275      | 5300.85 | Malco       | Malco Maintenance                           |      | 2,730.00   |
| 11/29/18 | 3275      | 5300.20 | Malco       | Malco Maintenance                           |      | 168.44     |
| 11/29/18 | 3275      | 5300.20 | Malco       | Malco Maintenance                           |      | (40.00)    |
| 11/29/18 | 3276      | 1020    | MarianneTon | Marianne Tonjes                             |      | (5,416.67) |
| 11/29/18 | 3276      | 7243    | MarianneTon | Marianne Tonjes                             |      | 5,416.67   |
| 11/29/18 | 3277      | 1020    | MKB         | MCGINTY KNUDTSON & ASSOCIATES, LLP          |      | (450.00)   |
| 11/29/18 | 3277      | 7175    | MKB         | MCGINTY KNUDTSON & ASSOCIATES, LLP          |      | 225.00     |
| 11/29/18 | 3277      | 7175    | MKB         | MCGINTY KNUDTSON & ASSOCIATES, LLP          |      | 225.00     |
| 11/29/18 | 3278      | 1020    | UPS         | The UPS Store                               |      | (1,215.03) |
| 11/29/18 | 3278      | 5200.80 | UPS         | The UPS Store                               |      | 83.07      |
| 11/29/18 | 3278      | 5700.80 | UPS         | The UPS Store                               |      | 31.90      |
| 11/29/18 | 3278      | 5300.80 | UPS         | The UPS Store                               |      | 59.70      |
| 11/29/18 | 3278      | 7287    | UPS         | The UPS Store                               |      | 1,023.87   |
| 11/29/18 | 3278      | 7280    | UPS         | The UPS Store                               |      | 16.49      |
| 11/29/18 | 3279      | 1020    |             | TIM ROBBINS                                 |      | (738.00)   |
| 11/29/18 | 3279      | 5300.25 |             | TIM ROBBINS                                 |      | 738.00     |
| 11/29/18 | 3280      | 1020    | Time Warner | Time Warner Cable                           |      | (168.27)   |
| 11/29/18 | 3280      | 7330    | Time Warner | Time Warner Cable                           |      | 168.27     |
| 11/29/18 | 3281      | 1020    | VisitHB     | Visit Huntington Beach                      |      | (2,000.00) |
| 11/29/18 | 3281      | 7310    | VisitHB     | Visit Huntington Beach                      |      | 2,000.00   |
| 11/30/18 | 2         | 4010    |             | City of HB - Sept 2018 Assessments          |      | (7,951.87) |
| 11/30/18 | 2         | 1020    |             | City of HB - Sept 2018 Assessments          |      | 7,951.87   |
| 11/30/18 | 2         | 4500    |             | Miracle on Main Street Vendors              |      | (500.00)   |
| 11/30/18 | 2         | 1020    |             | Miracle on Main Street Vendors              |      | 500.00     |
| 11/30/18 | 2         | 5400    |             | City of HB - SCD Refund                     |      | (304.00)   |
| 11/30/18 | 2         | 1020    |             | City of HB - SCD Refund                     |      | 304.00     |
| 11/30/18 | 2         | 4400    |             | Surf City Days - Huntington Surf & Sport    |      | (1,000.00) |
| 11/30/18 | 2         | 1020    |             | Surf City Days - Huntington Surf & Sport    |      | 1,000.00   |
| 11/30/18 | 2         | 4500    |             | Miracle on Main Sponsorship - Memorial Care |      | (1,250.00) |
| 11/30/18 | 2         | 1020    |             | Miracle on Main Sponsorship - Memorial Care |      | 1,250.00   |
| 11/30/18 | 2         | 5500    |             | Miracle on Main - Sams Club Return          |      | (69.42)    |
| 11/30/18 | 2         | 1020    |             | Miracle on Main - Sams Club Return          |      | 69.42      |
| 11/30/18 | INT       | 8000    |             | Interest Income                             |      | (41.10)    |
| 11/30/18 | INT       | 1025    |             | Interest Income                             |      | 41.10      |
| 11/30/18 | MALCO     | 1020    |             | Malco Account Activity                      |      | 1,000.00   |
| 11/30/18 | MALCO     | 1030    |             | Malco Account Activity                      |      | (1,000.00) |
| 11/30/18 | Payroll   | 7241    |             | November Payroll                            |      | 3,768.77   |
| 11/30/18 | Payroll   | 7250    |             | November Payroll                            |      | 288.31     |
| 11/30/18 | Payroll   | 1020    |             | November Payroll                            |      | (1,750.88) |
| 11/30/18 | Payroll   | 1020    |             | November Payroll                            |      | (1,173.60) |
| 11/30/18 | Payroll   | 1020    |             | November Payroll                            |      | (738.09)   |
| 11/30/18 | Payroll   | 1020    |             | November Payroll                            |      | (394.51)   |
| 11/30/18 | Rec       | 1020    |             | Facebook                                    |      | (82.47)    |
| 11/30/18 | Rec       | 5500.50 |             | Facebook                                    |      | 82.47      |
| 11/30/18 | Rec       | 1020    |             | Stater Bros.                                |      | (28.90)    |
| 11/30/18 | Rec       | 5200.60 |             | Stater Bros.                                |      | 28.90      |
| 11/30/18 | Rec       | 1020    |             | Trader Joe's                                |      | (17.94)    |
| 11/30/18 | Rec       | 5200.60 |             | Trader Joe's                                |      | 17.94      |
| 11/30/18 | Rec       | 1020    |             | Big Lots                                    |      | (37.17)    |
| 11/30/18 | Rec       | 5200.60 |             | Big Lots                                    |      | 37.17      |
| 11/30/18 | Rec       | 1020    |             | Ace Hardware                                |      | (25.83)    |
| 11/30/18 | Rec       | 5200.60 |             | Ace Hardware                                |      | 25.83      |
| 11/30/18 | Rec       | 1020    |             | CVS   |      | (30.04)    |

**HB Downtown Business Improvement District  
Journals**

November 1, 2018 - November 30, 2018

| Date     | Reference | Account | Payee ID | Description                     | 1099 | Amount      |
|----------|-----------|---------|----------|---------------------------------|------|-------------|
| 11/30/18 | Rec       | 5200.20 |          | CVS                             |      | 30.04       |
| 11/30/18 | Rec       | 1020    |          | Buddy Punch                     |      | (49.00)     |
| 11/30/18 | Rec       | 7100    |          | Buddy Punch                     |      | 49.00       |
| 11/30/18 | Rec       | 1020    |          | ADP                             |      | (120.00)    |
| 11/30/18 | Rec       | 7175    |          | ADP                             |      | 120.00      |
| 11/30/18 | Rec       | 1020    |          | OTC Brands                      |      | (168.31)    |
| 11/30/18 | Rec       | 5200.60 |          | OTC Brands                      |      | 168.31      |
| 11/30/18 | Rec       | 1020    |          | The Funnel House                |      | (15.00)     |
| 11/30/18 | Rec       | 5200.60 |          | The Funnel House                |      | 15.00       |
| 11/30/18 | Rec       | 1020    |          | Microsoft                       |      | (62.50)     |
| 11/30/18 | Rec       | 7100    |          | Microsoft                       |      | 62.50       |
| 11/30/18 | Rec       | 1020    |          | ADP                             |      | (45.87)     |
| 11/30/18 | Rec       | 7175    |          | ADP                             |      | 45.87       |
| 11/30/18 | Rec       | 1020    |          | OC Event Pro                    |      | (210.00)    |
| 11/30/18 | Rec       | 5500.50 |          | OC Event Pro                    |      | 210.00      |
| 11/30/18 | Rec       | 1020    |          | Amazon                          |      | (44.05)     |
| 11/30/18 | Rec       | 5500.60 |          | Amazon                          |      | 44.05       |
| 11/30/18 | Rec       | 1020    |          | Amazon                          |      | (72.42)     |
| 11/30/18 | Rec       | 5500.60 |          | Amazon                          |      | 72.42       |
| 11/30/18 | Rec       | 1020    |          | Sams Club                       |      | (180.28)    |
| 11/30/18 | Rec       | 5500.60 |          | Sams Club                       |      | 180.28      |
| 11/30/18 | Rec       | 1020    |          | Coffe Bean                      |      | (269.25)    |
| 11/30/18 | Rec       | 5500.60 |          | Coffe Bean                      |      | 269.25      |
| 11/30/18 | Rec       | 1020    |          | City of HB                      |      | (251.25)    |
| 11/30/18 | Rec       | 5500.40 |          | City of HB                      |      | 251.25      |
| 11/30/18 | Rec       | 1020    |          | Albertsons                      |      | (15.93)     |
| 11/30/18 | Rec       | 5500.60 |          | Albertsons                      |      | 15.93       |
| 11/30/18 | Rec       | 1020    |          | Freshbooks                      |      | (60.00)     |
| 11/30/18 | Rec       | 7175    |          | Freshbooks                      |      | 60.00       |
| 11/30/18 | Rec       | 1020    |          | Starbucks                       |      | (33.90)     |
| 11/30/18 | Rec       | 5500.60 |          | Starbucks                       |      | 33.90       |
| 11/30/18 | Rec       | 1020    |          | GoDaddy                         |      | (16.99)     |
| 11/30/18 | Rec       | 7100    |          | GoDaddy                         |      | 16.99       |
| 11/30/18 | Rec       | 1020    |          | Adobe                           |      | (14.99)     |
| 11/30/18 | Rec       | 7100    |          | Adobe                           |      | 14.99       |
| 11/30/18 | Rec       | 1020    |          | ADP                             |      | (45.87)     |
| 11/30/18 | Rec       | 7175    |          | ADP                             |      | 45.87       |
|          |           |         |          | Transaction Balance for General |      | <u>0.00</u> |

Transaction Totals

|                    |                    |
|--------------------|--------------------|
| Total Debits       | <u>84,960.32</u>   |
| Total Credits      | <u>84,960.32</u>   |
| Account Hash Total | <u>823351.2500</u> |

Transaction count = 141  
Distribution count = 212